

June PDM Annual Sunset Cruise in Sarasota Bay

Date: Thursday, June 17, 2004

Time: 6:30 PM - 9:00 PM

Cost: \$15 per Person

Location: Sarasota Bay - Sarasota, FL

Presenter: Florida Gulf Coast Chapter

We invite you to join us for a fun night out before the summer break begins. We've made arrangements for a sunset cruise with LeBarge Tropical Cruises in Sarasota. Appetizers will be served with the usual cash bar. We encourage you to bring a guest! Our reservations are limited to 50 people, so please get your reservations in early. The 2-hour cruise begins at 7pm.

Registration and boarding begins at 6:30pm at the Marina. The cruise begins at 7pm, so we suggest you arrive no later than 6:50pm. We cannot wait for late arrivals to begin the cruise. We will be back at the marina at 9pm.

Reservations must be made by Tuesday, June 15, before 12 noon. Cost is \$15 for members, non-members and students. To reserve your spot, contact Phil Safka at reservations@apicsgulf.org or (941) 486 - 0100 ext. 2024. Cancellations must be received by 12 noon on Wednesday, June 16. Please note that no shows must be billed.

Directions to LeBarge Tropical Cruises can be found on Page 8 (last page) of this newsletter.

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teb@execontrol.com

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THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Educational Society for Resource Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues. All material submitted for the June issue of THE NAVIGATOR is due by Wednesday, June 2nd. Please address all correspondence to:

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e-mail: jim.brooksher@tropicana.com

Officer's Corner

Tina Jensen, President

Farewell

We are fast approaching the end of our fiscal year on June 30th, and I am finishing up my second and final term as President. It has been a pleasure serving the chapter, and I have thoroughly enjoyed meeting with members each month and working with my board members. I hope our monthly professional development meetings have provided you with some valuable information and that our CPIM and Fundamentals classes have helped you achieve your certification or educational goals.

We could not have accomplished this year's goals without everyone's support. I would especially like to thank my board members for their help in managing the operations of the chapter. They volunteered their valuable time despite their busy lives at work and home. Katrien Dolk-Etz helped with many projects as Executive Vice President, and she did a great job as our webmaster. I'm pleased that she will be taking over the Presidency in July and am certain she will do an excellent job in meeting your needs. I would like to thank Lee Stephens for serving as our VP of Administration & Finance for the past two years and am happy he will be taking over the VP of Membership position next year. Catherine Unger, VP of Education, did a fantastic job setting up our CPIM review and Fundamentals classes. Thank you to Jim Brooksher for publishing our monthly newsletters and serving as our VP of Marketing. Thanks also to Troy Barnett, VP of Programs, for setting up our monthly professional development meetings and for volunteering to take over the office of VP of Administration and Finance next year. Last but not least, thank you to George Pastujov for serving as our VP of Membership.

We are ending the year with a fun, relaxing sunset cruise of Sarasota Bay where you can network and get to know your fellow members on a more personal level. We encourage you to bring your spouse or guest to introduce them to the people you meet with on a monthly basis. This will be your last opportunity to meet with other chapter members until next September's professional development meeting since the new board will be working over the summer to plan for the upcoming year.

Although my term as President is ending, I will be serving as Past President and intend to remain active in the chapter. I challenge you all to further your careers by attending our professional development meetings, taking our classes, or volunteering some time to the chapter.

BOD Member Profile

Tina Jensen, President

Tina has worked at PGT Industries in Nokomis for the past two years as a Production Scheduling Supervisor. Before joining PGT Industries, she worked at Bausch & Lomb for eight years in various positions as a purchasing agent, production scheduling supervisor, and materials manager. She has a Bachelor of Business Administration degree in Productions/Operations Management from the University of Wisconsin, is Certified in Production and Inventory Management, and has worked in the Production Operations & Materials Management field for 18 years. Tina has lived in Bradenton for the last 12 years with her husband Jerry and is expecting her first baby the end of July. It's a boy! Her family, including her three adult stepchildren, all reside in Wisconsin.

Chapter Election Results

The waiting is over and the results are in. Congratulations to all new and newly re-elected Florida Gulf Coast Chapter Board members! We would like to thank all of you who submitted ballots. We had 39 ballots returned this year. That is down slightly from last year when we had 43 ballots returned. Nonetheless, a significant response which clearly demonstrates our members interest with the future direction of the chapter. Thus, without further ado, please see the results below.

- Katrien Dolk-Etz, CPIM - President
- Open - Executive Vice President
- Troy Barnett - Vice President Finance & Administration
- Paul O'Brien - Vice President Education
- Open - Vice President Programs
- Lee Stephens - Vice President Membership
- Jim Bedell - Vice President Marketing & Publicity

We would like to give a warm welcome to all of our Board members as each position has a new member! Congratulations to: Katrien Dolk-Etz, our new incoming President, Troy Barnett who is moving from VP Programs to VP Finance & Administration, Paul O'Brien who is assuming the position of VP Education from Catherine Unger, Lee Stephens who is transitioning to VP Membership from VP Finance & Administration and Jim Bedell who is assuming the position of VP Marketing & Publicity from Jim Brooksher.

Additionally, we want to say thank you and good luck to our departing Board members: Tina Jensen, Catherine Cannon, George Pastujov and Jim Brooksher. Note that we have two openings, thus, all of you who would still like to contribute, please contact Katrien Dolk-Etz for details!

CALENDAR OF EVENTS

JUNE PDM

DATE THURSDAY, JUNE 17, 2004
TOPIC **SUNSET CRUISE IN SARASOTA BAY**
PLACE SARASOTA BAY
BOARDING 6:30PM
CRUISE 7:00 PM - 9:00 PM
COST \$15 PESON
CONTACT EMAILTO:RESERVATIONS@APICSGULF.ORG

UPCOMING APICS WEBINARS

Topic:
[Optimizing Resource Management with MES](#)
Date: June 16, 2004, at 2:00 p.m. ET
Presenter: Karsten H. Newbury

Registration Information

To register for an APICS Webinar, visit:
<http://apics.webex.com> and select Enroll.

FUNDAMENTALS OF PLANNING

APICS FUNDAMENTALS COURSE

DATE TBD! WE NEED MORE PARTICIPANTS TO HOLD THE CLASS
PLACE PGT INDUSTRIES, NOKOMIS
TIME 8:00 AM - 12:00 PM
COST \$495
CONTACT JERRY KILTY, CPIM, CIRM (727) 725-7674
OR EMAIL CPIM@APICSGULF.ORG

APICS INTERNATIONAL CONFERENCE AND EXPOSITION

DATE OCTOBER 10 - OCTOBER 13
PLACE SAN DIEGO, CA
TIME DAILY
COST \$999 FOR MEMBERS
CONTACT APICS CUSTOMER SERVICE
(800) 444-APICS (2742) OR (703) 354-8851
MONDAY-FRIDAY, 8:30 A.M.-6:30 P.M., ET

CHAPTER NEEDS ASSESSMENT RESULTS

Executive Summary

The Chapter Development Committee (CDC) launched a chapter needs assessment survey on March 22, 2004. The survey consisted of five parts with 43 questions consisting of 215 variables. The survey was e-mailed to 1,962 chapter volunteers on March 22, 2004. The survey closed on April 5, 2004 and achieved a 32 percent response rate (630 responses from 1,962 chapter volunteers). The objectives of the survey were to determine volunteer leaders™ needs and wants and to identify volunteer leadership opportunities. Below are some interesting findings and statistics on what chapters are currently doing with respect to time commitments of members and educational offerings. If you have any specific questions regarding the data, please contact the chapter for more details.

Overview of Results

Length of membership and volunteer status

- . Twenty-nine percent of respondents have been APICS members for over 16 years
- . Twenty-nine percent of respondents have been a chapter volunteer for 1 to 4 years
- . Seventeen percent of respondents have been a region volunteer for less than 1 year
- . Nineteen percent of respondents have been a society volunteer for less than 1 year

Type of volunteer position held

Eighty-five percent of respondents hold a chapter volunteer position only.

Hours spent on APICS-related volunteer activities

Twenty-one percent of volunteers spend more than 15 hours per month on APICS-related volunteer activities.

Volunteer averages by position. Chapter volunteer leaders say they spend the following number of volunteer work hours per month. The results given below are the highest number in each category.

More than 15 hours

Education
Executive VP
President

9-12 hours

Awards
Student Chapter
Webmaster (in two categories)

6-9 hours

Communications/Newsletter
Employment
Programs
Treasurer

3-6 hours

Company coordinator
Marketing
Membership
Past President
Secretary
Seminars
Webmaster (in two categories)

Less than 3 hours

Other

Courses Offered by Chapters

The top three courses offered by chapters are:

- . Lean thinking
- . Supply chain management
- . Demand planning/forecasting

Ranking of Courses

<u>Courses Offered</u>	<u>Count</u>	<u>Percentage</u>	<u>Rank</u>
Lean Thinking	111	17.6	1
Supply Chain Management	88	14.0	2
Demand Planning/Forecasting	66	10.5	3
ERP Workshop (how-to)	50	7.9	4
Six Sigma/Quality	47	7.5	5
Sales & Operations Planning	41	6.5	6
Purchasing Concepts	39	6.2	7
Business Process Improvement	38	6.0	8
Project Management	23	3.7	9
Customer Relationship Mgt	13	2.1	10

Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: ____/____/____

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

3 WAYS TO APPLY FOR MEMBERSHIP

FAX: Send this form (front & back) to (703) 354-8556 with your credit card number.

PHONE: Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

MAIL: Return a completed application form by mail to:

APICS, Membership Dues
P.O. Box 75381
Baltimore, MD 21275

APICS USE ONLY
(DO NOT WRITE IN THIS SPACE)

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

1. Member Information

APICS member or customer ID number? _____ CIRM CPIM CFPIM
Please print your legal name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address. Work Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

_() BUSINESS PHONE BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

_() HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Social Security Number _____

Please complete the demographics page (other side) and submit it with this application.

2. Society Dues (\$95.00 Plus Chapter Dues)

Society Dues* \$95.00

Place me in the [Florida Gulf Coast](#) chapter.

Chapter Dues \$35.00

Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$130.00

* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI) Process Industries (PI) Small Manufacturing (SM) Constraints Management (CM)
 Remanufacturing (REMAN) Repetitive Manufacturing (RMG) Textile and Apparel (TA) Service (SVC)

(b) \$15 x _____ (no. of SIGs) = \$ _____

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) = _____ = Total Amount \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express Discover

ACCOUNT NO.

EXPIRATION DATE

APICS. Making Business Run Better

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

Please provide the following demographic information by checking all of the square(s) applicable for each category.

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
b. Service e. Government
c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- | | |
|--|---|
| <input type="checkbox"/> a. Automotive | <input type="checkbox"/> n. Mining |
| <input type="checkbox"/> b. Aviation/Aerospace | <input type="checkbox"/> o. Transportation |
| <input type="checkbox"/> c. Communications | <input type="checkbox"/> p. Retail |
| <input type="checkbox"/> d. Defense | <input type="checkbox"/> q. Maintenance/Repair/
Operations |
| <input type="checkbox"/> e. Distribution | <input type="checkbox"/> r. Metal Fabrication |
| <input type="checkbox"/> f. Education | <input type="checkbox"/> s. Pharm/Chemicals |
| <input type="checkbox"/> g. Electrical | <input type="checkbox"/> t. Plastics/Rubber |
| <input type="checkbox"/> h. Electronics | <input type="checkbox"/> u. Textile/Apparel |
| <input type="checkbox"/> i. Health Care/
Med. Devices | <input type="checkbox"/> v. Lumber/Paper |
| <input type="checkbox"/> j. Food/Beverages | <input type="checkbox"/> x. Software/Hardware |
| <input type="checkbox"/> k. Furniture | <input type="checkbox"/> y. Utilities |
| <input type="checkbox"/> l. Glass | <input type="checkbox"/> 1. Biotechnology |
| <input type="checkbox"/> m. Graphic Arts | <input type="checkbox"/> 2. Machinery |
| | <input type="checkbox"/> z. Other _____ |

c. Industry Classification of Your Division (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> a. Job Shop | <input type="checkbox"/> e. Repetitive |
| <input type="checkbox"/> b. Process | <input type="checkbox"/> f. Discrete |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly | |

d. Key Area of Responsibility (Check all that apply.)

- | | |
|---|---|
| <input type="checkbox"/> a. Distribution | <input type="checkbox"/> l. Quality/Service |
| <input type="checkbox"/> b. Inventory Control | <input type="checkbox"/> m. Human Resources |
| <input type="checkbox"/> c. Operations | <input type="checkbox"/> n. Mgmt. Info. Systems |
| <input type="checkbox"/> d. Materials Mgmt. | <input type="checkbox"/> o. Research &
Development |
| <input type="checkbox"/> e. Engineering | <input type="checkbox"/> p. Training/Education |
| <input type="checkbox"/> f. Sales/Marketing | <input type="checkbox"/> q. Supply Chain |
| <input type="checkbox"/> g. Finance/Accounting | <input type="checkbox"/> r. Self-Employed |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling |
| <input type="checkbox"/> i. Shipping/Receiving | <input type="checkbox"/> t. Forecasting |
| <input type="checkbox"/> j. Production Control | <input type="checkbox"/> u. Logistics |
| <input type="checkbox"/> k. Purchasing | |
| <input type="checkbox"/> z. Other _____ | |

e. Your role in Product Acquisition (Check all that apply.)

- a. Recommend d. Buy
b. Specify e. None
c. Authorize

f. Your Job Title/Function (Check one.)

- a. Senior Management
(CEO/VP/General Mgr./Plant Mgr.)
b. Department/Divisional Management
(Materials Mgr./Operations Mgr./Director)
c. Functional Management
(Systems Analyst/Scheduler/Planner)
d. Other Resource Management Professional

g. Number of Employees at Location (Check one.)

- a. Under 100 d. 500-999
b. 100-249 e. 1,000+
c. 250-499

h. Why Are You Joining APICS?

- (Check all that apply.)*
- a. Networking
b. Career enhancement/professional development
c. Certification
d. Recommended by _____
e. Discounts on educational offerings
f. Keeping up with industry developments
g. APICS publications/magazines
h. Chapter activities
i. Recommended by employer
j. All of the above.
z. Other _____

i. Membership Involvement (Check all that apply.)

- Please indicate the chapter activity in which you would like to participate.
- a. Education f. Seminars
b. Publicity g. Treasurer
c. Programs h. Secretary
d. Membership i. Newsletter
e. Employment

j. How many years have you been in the resource management field?

- 4 yrs. or less 5-8 yrs 9-14 yrs. 15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.

Job Opportunities

To apply, visit the APICS National Website, Career Resources.

Production Control Manager

[Leslie Controls, Inc.](#)

JOB CODE: 04-017

Salary: Open

Location: Tampa, Florida

Type: Full Time - Experienced

Responsible for directing the activities and achieving the related manufacturing goals of production loading, shop floor control, inventory turnover, customer service and inventory management, as well as directing the work of the master scheduler and planners.

For further details and to apply on-line, visit our web site at www.lesliecontrols.com

Requirements:

Minimum 10 years experience; supervisory experience. Must be able to organize and prioritize workload to meet deadlines in a timely manner.

Degree in a relevant discipline; CPIM certification a plus.

Buyer/Planner

[Arthrex, Inc.](#)

Salary: Open

Location: Naples, FL

Type: Full Time - Experienced

Buyer/Planner position for Arthrex, Inc. a fast growing medical design company located in Naples, Florida. Must have hands on Materials Management experience with strong MRP, sub-contract vendor workflow, procurement skills, and excellent computer and communication skills. 3 plus years working with MRP and Bachelor degree required. Great pay and Benefits! Please direct inquiries to HR at 1-800-933-7001 x 1213 or e-mail resume to ksparrow@Arthrex.com, Fax to 239-598-5538.

Requirements:

Education and Training: Advanced education in business or materials management, 4 year degree in related field required beyond high school.

Specialized Knowledge and Skills: Detailed knowledge of a Materials Management organization in a Medical Device environment.

Type Equipment Used: PC spreadsheets, computer software.

Work Experience: A minimum of 4 years experience in a Medical Device Material's Management organization as a Planner, Buyer or Master Scheduler.

Company Coordinators

ASO CORPORATION

Lee Stephens (941) 379-0300

BOARS HEAD PROVISIONS

CINDA WHALEY (941) 955-0994

EATON AEROSPACE

MARCUS TAYLOR (941) 751-7113

FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

FOX ELECTRONICS

Joe Denison (941) 693-0099

HONEYWELL

Melissa Little (941) 360-6100

PGT INDUSTRIES

Jeff Cordes, CPIM
(941) 486-0100

TELEFLEX ELECTRONIC SYSTEMS

Carol Mosley (941) 907-1000

TROPICANA

Gene Griffin, CPIM
(941) 742-3250

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact [Lee Stephens](#), VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.



Florida Gulf Coast Chapter
c/o Jim Brooksher, CPIM
Tropicana Products, Inc.
1001 13th Ave. East



Sunset Cruise

LOCATION: LeBarge Tropical Cruises, Sarasota
COST: \$15 members / \$15 non-members / \$15 Students

DATE: Thursday, June 17, 2004
TIME: 6:30pm Registration & Boarding
7:00pm Cruise Departure

Directions to the Sunset Cruise:

From Bradenton:

Take US-41 south into Sarasota, turning right onto Marina Plaza just past downtown. LeBarge Tropical Cruises are located at #2 Marina Plaza.

From Naples:

Take I-75 north to Exit 210 Fruitville Rd. Turn left onto Fruitville at the end of the off-ramp. Continue on Fruitville for just over 6 miles. Turn left onto US-41 at the traffic light. Go straight approximately .4 miles, and turn right onto Marina Plaza. LeBarge Tropical Cruises are located at #2 Marina Plaza.