



Annual Sunset Cruise in Sarasota Bay

Date: Thursday, June 15, 2006

Time: 6:30 PM - 9:00 PM

Cost: \$20.00 per Person

Location: Sarasota Bay - Sarasota, FL

Presenter: Florida Gulf Coast Chapter

We have completed another successful chapter year. Now it's time to relax and enjoy our beautiful Gulf Coast. We invite you to join us for a fun night out before the summer begins. We have made arrangements for a sunset cruise with LeBarge Tropical Cruises in Sarasota. Appetizers will be served with the usual cash bar. We encourage you to bring a guest! Please make your reservations early. The 2-hour cruise begins at 7 pm.

Registration and boarding begins at 6:30pm at the Marina. The cruise begins at 7pm, so we suggest you arrive no later than 6:50pm. We cannot wait for late arrivals to begin the cruise. We will be back at the marina at 9 pm.

Reservations must be made by Tuesday, June 13, before 12 noon. Cost is \$20.00 for members, non-members and students. To reserve your spot, contact Katrien Dolk-Etz at reservations@apicsgulf.org or (941) 408-8113. Cancellations must be received by 12 noon on Wednesday, June 14. Please note that no shows must be billed.

Directions to LeBarge Tropical Cruises can be found on Page 8 (last page) of this newsletter.

Chapter Election Results

Congratulations to all new and newly re-elected Gulf Coast Chapter Board Members. We thank all of you who submitted ballots. Please note we still have the position of Executive VP still open. Please contact Katrien Dolk-Etz or Jim Bedell for details.

2006-2007 Board of Directors

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- President: Jim Bedell, CPIM
MCS Business Technologies
- VP Finance & Administration: Virginia Behr, CPIM
Tropicana Products
- VP Education: Wendy Huehn-Brown, CPIM
Sun Hydraulics, Corporation
- VP Programs: Tina Jensen, CPIM
- VP Membership: Cinda Whaley
Boar's Head Provisions
- VP Marketing & Publicity: Irene Carey
Honeywell, International

Contacts

PRESIDENT: Katrien Dolk-Etz, CPIM
kdolk-etz@usa.net

EXECUTIVE VP: Open

VP ADMIN & FINANCE: Virginia Behr, CPIM
virginia.behr@tropicana.com

VP EDUCATION: Paul O'Brien, CPIM
po'brien@pgtindustries.com

VP MARKETING & PUBLICITY:
Jim Bedell, CPIM
bedell68@alumni.princeton.edu

VP MEMBERSHIP: Lee Stephens
lstephens@asocorp.com

VP PROGRAMS: Tina Jensen, CPIM
tjensenapics@yahoo.com

PAST PRESIDENT: Tina Jensen, CPIM
tjensenapics@yahoo.com

DIRECTOR MARKETING: Irene Carey
irene.carey@honeywell.com

DIRECTOR PROGRAMS: Frank Crehore
fcrehore@pgtindustries.com

WEB MASTER: Katrien Dolk-Etz, CPIM
webmaster@apicsgulf.org

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THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Educational Society for Resource Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues.

All material submitted for the September issue of THE NAVIGATOR is due by Friday, August 25th. Please address all correspondence to:

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8323 Lindbergh Ct.
Sarasota, FL 34243
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Officer's Corner

By Katrien Dolk-Etz, CPIM

It's been just over five years since a Board member and co-worker approached me to get me to consider taking over the newsletter for our chapter. I'd always been interested in the idea of desktop publishing, so I said I'd think it over. Imagine my surprise when later that same day an e-mail went out to the entire Board congratulating me on joining the Board & taking over the newsletter! Unfortunately my boss was the sender of that e-mail, so I figured there was no turning back?

And I'm glad it worked out that way. In my five years of work with our local chapter, I've had the privilege to work with many top-notch professionals on our Board. First and foremost: **Lee Stephens** from ASO Corporation was on the Board when I joined, and it has been a pleasure getting to know him over the years. He has served our chapter well in various Board positions and has always helped out whenever possible. Lee is taking a well-deserved break from our Board, but will continue to volunteer as a company coordinator. Thank you, Lee, for all of your hard work and dedication over the many past years!

I'd also like to thank our one other out-going Board member, **Paul O'Brien, CPIM**, from PGT Industries. Paul and I actually go way, way back, having first met through work more than 10 years ago. On my long business trips from Corporate down to Sarasota, where the Plant Manager considered me the spy, Paul was one of the very few who actually cared if I had someone with whom to eat dinner. We also experienced some grueling physical inventories that have bonded us forever. I was happy when we both ended up at PGT so that I could work with him again, and even happier when he stepped up to help us over the past 2 years as VP of Education. He's done a great job, and we've had a particularly successful set of educational offerings spanning both CPIM and Fundamentals. Thank you, Paul!

Our other continuing Board members deserve thanks as well, for their hard work in the past and their continued dedication:

- **Jim Bedell, CPIM**, from MCS Business Technologies, did a great job for us as VP Marketing and Publicity. Through Jim's involvement with the EDC and the LEAN Consortium as well as SAMA, he's helped spread the work about APICS and our educational offerings. Thank you, Jim, for your efforts and an even bigger thank you for stepping in to take over the Presidency!

- **Virginia Behr, CPIM**, from Tropicana, has just been tremendous. Did you hear she won our Member of the Year Award at Top Management Night? Virginia started off doing our newsletter, and then took over the VP Finance and Administration role this past year. Unfortunately we hadn't

Continued Page 3

Officer's Corner continued..

found a replacement for the newsletter, so for most of the year she did both. In a very impressive way. Virginia's going to continue on for another year in the financial role and we continue to be very thankful to have her on the Board. Thank you, Virginia!

• **Tina Jensen, CPIM**, had 2 hats this year as well, serving as our VP Programs and as Past President. She's done a fantastic job with lining up our programs, ran an impressive seminar, gathering up an impossibly long list of peripherals and props, and is currently taking a well-deserved vacation. Tina will continue on as VP Programs in the coming year. Thanks for all you do, Tina!

• **Irene Carey** from Honeywell joined our Board a few months ago to take over the newsletter. She's tackling the software with gusto and we're extremely grateful to have her on our team. Thank you, Irene, for volunteering and taking some of the burden off of Virginia!

I may be a little biased, but I really think that we have a terrific chapter with a really nice group of members. Newcomers to our PDMs comment that we have a friendly atmosphere without any stuffiness, and I think that's a great compliment. At a recent Region meeting, which covers APICS chapters from Florida, Alabama, Georgia, Louisiana, Mississippi and Puerto Rico, I realized that we are one of the few Platinum chapters in our region! Other chapters wanted to know more about how we do things so they could make improvements back home

Please join me in thanking the volunteers who help make this chapter so remarkable. It's through their hard work and dedication that we are able to bring you educational offerings and excellent Conference speakers to you, locally. And if you are deriving any benefit from these efforts, please consider contributing an hour or two of your time, whether monthly or less often, to our chapter. There's always a list of more things to do, improvements we'd like to make, and odds are very good we could find something you'd be interested in doing.

As for me, I thank you for supporting me during my presidency the last two years. It's been a great experience, and I've loved meeting so many of you. I hope to see you on our Sunset Cruise for my last official hurrah.

Have a safe and happy summer!

Calendar of Events

"Supply Chain Offshoring" Sunset Cruise

Date Thursday, June 15, 2006
Topic Sunset Cruise
Place Sarasota Bay
Boarding 6:30pm
Cost \$20 members/ non-members
Contact Katrien Dolk-Etz (941) 408-8113 or
RESERVATIONS@APICSGULF.ORG

FUNDAMENTALS OF MFG CONTROL

Course Dates: Saturdays 8am-noon
May 13, Jun 3, 10, 17, Jul 8, 15, 2006
Instructor: Jerry Kilty, CPIFM, CIRM
Cost: \$525 for the course and workbook
Location: PGT Industries in Nokomis, FL.
Register: Contact Jerry Kilty at (727) 725-7674 or
send email to education@apicsgulf.org.

APICS INTERNATIONAL CONFERENCE AND EXPOSTION

Date October 29-October 31
Place Orlando County Convention Center
Orlando, FL
Early Registration: July 14
Hotel Reservation: September 29

Conference Update

As you know, this year the APICS International Conference and Expo will be held in Orlando. Conference doesn't get any closer than this, so this is a great opportunity to attend without having to pay for airfare. Early bird registration has started, with significant savings for signing up early. Jerry Kilty, CFPIM, CIRM, working with the Mid-Florida Chapter, has done a great job lining up the tours. Tours normally fill up rapidly, so here are the details:

- CHEP (www.chep.com) 2 Tours on 10/31, morning and afternoon. CHEP is the global leader in pallet and container pooling services, serving customers in a wide range of industrial and retail supply chains. For 6 years, the CHEP innovation Center served as the company's R&D site for RFID testing. Today, the center is used to conduct ongoing pilots with customers who want to understand RFID in their supply chain and with technology solution providers to showcase information sharing in the supply chain.
- Kennedy Space Center (www.kennedyspacecenter.com) 2 full day tours, 10/31 and 11/1. Experience your own space adventure by exploring Kennedy Space Center. Participants will tour the four-story LC-9 Observation Gantry to view the rocket launch. The second stop is the Apollo/Saturn V Center, where hands-on displays provide visitors an exhilarating look into America's quest for the moon. At the International Space Station Center, visitors learn how nations representing every continent are joining together to create the station that will weigh almost one million pounds and cover nearly a football field when completed.
- Disney Innovation in Action Behind-the-Scenes Tour 4 half-day tours, 10/28, 10/31 and 11/1. From the first "talking" cartoon in 1928 to his bold vision of Walt Disney World Resort, Walt Disney always pushed the limits of creativity and technology. His innovative ideas inspired the creation of the Walt Disney World Resort. This tour is an unforgettable journey where participants see, firsthand, how the "magic" is created.
- Universal Orlando (www.universolorlando.com) 1 half-day tour 10/31. Participants will tour Universal Orlando's operational facilities including a review of general hiring, staffing, and training practices; a behind-the-scenes look at ride operations; general safety protocols and practices; general maintenance of both rides and area development; service delivery policies and practices; and a future design/development overview.

The Disney and Universal tours both have restrictions and guidelines, please visit the APICS website for more information. www.apics.org/education/conference/events.asp. Tours are in addition to Conference registration fees, and range from \$69 to \$99 per person.

Here are the important dates for you to keep in mind as you do your conference planning. Be sure to get your registration in early so that you can save your company some money.

Member pricing:

	Early (until 7/14)	Regular (until 9/15)	Late (after 9/15)
Individual Member	\$899	\$1,149	\$1,299
Team Member (4+)	\$849	\$1,099	\$1,249
Student Member	\$99	\$99	\$99

Non-Member pricing (includes 1 year APICS membership):

	Early (until 7/15)	Regular (until 9/30)	Late (after 9/30)
Individual Non-Member	\$1,199	\$1,399	\$1,499
Team Non-Member (4+)	\$1,149	\$1,349	\$1,449
Student Non-Member	\$150	\$150	\$150
2-Day Registration (Sun/Mon)	\$1,049	\$1,049 (until 9/15)	Not available

Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: ____/____/____

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

3 WAYS TO APPLY FOR MEMBERSHIP

FAX: Send this form (front & back) to (703) 354-8556 with your credit card number.

PHONE: Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

MAIL: Return a completed application form by mail to:

APICS, Membership Dues
P.O. Box 75381
Baltimore, MD 21275

APICS USE ONLY

(DO NOT WRITE IN THIS SPACE)

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

1. Member Information

APICS member or customer ID number? _____ CIRM CPIM CFPIM
Please print your legal name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address. Work Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

BUSINESS PHONE BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Social Security Number _____

Please complete the demographics page (other side) and submit it with this application.

2. Society Dues (\$110.00 Plus Chapter Dues)

Society Dues* \$110.00

Place me in the Florida Gulf Coast chapter.

Chapter Dues \$ 35.00

Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$145.00

* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI) Process Industries (PI) Small Manufacturing (SM) Constraints Management (CM)
 Remanufacturing (REMAN) Repetitive Manufacturing (RMG) Textile and Apparel (TA) Service (SVC)

(b) \$15 x _____ (no. of SIGs) = \$ _____

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) = _____ = Total Amount \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express Discover

APICS. Making Business Run Better

Please provide the following demographic information by checking all of the square(s) applicable for each

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
b. Service e. Government
c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- | | |
|--|---|
| <input type="checkbox"/> a. Automotive | <input type="checkbox"/> n. Mining |
| <input type="checkbox"/> b. Aviation/Aerospace | <input type="checkbox"/> o. Transportation |
| <input type="checkbox"/> c. Communications | <input type="checkbox"/> p. Retail |
| <input type="checkbox"/> d. Defense | <input type="checkbox"/> q. Maintenance/Repair/Operations |
| <input type="checkbox"/> e. Distribution | <input type="checkbox"/> r. Metal Fabrication |
| <input type="checkbox"/> f. Education | <input type="checkbox"/> s. Pharm/Chemicals |
| <input type="checkbox"/> g. Electrical | <input type="checkbox"/> t. Plastics/Rubber |
| <input type="checkbox"/> h. Electronics | <input type="checkbox"/> u. Textile/Apparel |
| <input type="checkbox"/> i. Health Care/Med. Devices | <input type="checkbox"/> v. Lumber/Paper |
| <input type="checkbox"/> j. Food/Beverages | <input type="checkbox"/> x. Software/Hardware |
| <input type="checkbox"/> k. Furniture | <input type="checkbox"/> y. Utilities |
| <input type="checkbox"/> l. Glass | <input type="checkbox"/> 1. Biotechnology |
| <input type="checkbox"/> m. Graphic Arts | <input type="checkbox"/> 2. Machinery |
| | <input type="checkbox"/> z. Other _____ |

c. Industry Classification of Your Division (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> a. Job Shop | <input type="checkbox"/> e. Repetitive |
| <input type="checkbox"/> b. Process | <input type="checkbox"/> f. Discrete |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly | |

d. Key Area of Responsibility (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> a. Distribution | <input type="checkbox"/> l. Quality/Service |
| <input type="checkbox"/> b. Inventory Control | <input type="checkbox"/> m. Human Resources |
| <input type="checkbox"/> c. Operations | <input type="checkbox"/> n. Mgmt. Info. Systems |
| <input type="checkbox"/> d. Materials Mgmt. | <input type="checkbox"/> o. Research & Development |
| <input type="checkbox"/> e. Engineering | <input type="checkbox"/> p. Training/Education |
| <input type="checkbox"/> f. Sales/Marketing | <input type="checkbox"/> q. Supply Chain |
| <input type="checkbox"/> g. Finance/Accounting | <input type="checkbox"/> r. Self-Employed |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling |
| <input type="checkbox"/> i. Shipping/Receiving | <input type="checkbox"/> t. Forecasting |
| <input type="checkbox"/> j. Production Control | <input type="checkbox"/> u. Logistics |
| <input type="checkbox"/> k. Purchasing | |
| <input type="checkbox"/> z. Other _____ | |

e. Your role in Product Acquisition (Check all that apply.)

- | | |
|---------------------------------------|----------------------------------|
| <input type="checkbox"/> a. Recommend | <input type="checkbox"/> d. Buy |
| <input type="checkbox"/> b. Specify | <input type="checkbox"/> e. None |
| <input type="checkbox"/> c. Authorize | |

f. Your Job Title/Function (Check one.)

- | |
|--|
| <input type="checkbox"/> a. Senior Management (CEO/VP/General Mgr./Plant Mgr.) |
| <input type="checkbox"/> b. Department/Divisional Management (Materials Mgr./Operations Mgr./Director) |
| <input type="checkbox"/> c. Functional Management (Systems Analyst/Scheduler/Planner) |
| <input type="checkbox"/> d. Other Resource Management Professional |

g. Number of Employees at Location (Check one.)

- | | |
|---------------------------------------|-------------------------------------|
| <input type="checkbox"/> a. Under 100 | <input type="checkbox"/> d. 500-999 |
| <input type="checkbox"/> b. 100-249 | <input type="checkbox"/> e. 1,000+ |
| <input type="checkbox"/> c. 250-499 | |

h. Why Are You Joining APICS? (Check all that apply.)

- | | |
|--|---|
| <input type="checkbox"/> a. Networking | <input type="checkbox"/> b. Career enhancement/professional development |
| <input type="checkbox"/> c. Certification | <input type="checkbox"/> d. Recommended by _____ |
| <input type="checkbox"/> e. Discounts on educational offerings | <input type="checkbox"/> f. Keeping up with industry developments |
| <input type="checkbox"/> g. APICS publications/magazines | <input type="checkbox"/> h. Chapter activities |
| <input type="checkbox"/> i. Recommended by employer | <input type="checkbox"/> j. All of the above. |
| <input type="checkbox"/> z. Other _____ | |

i. Membership Involvement (Check all that apply.)

Please indicate the chapter activity in which you would like to participate.

- | | |
|--|--|
| <input type="checkbox"/> a. Education | <input type="checkbox"/> f. Seminars |
| <input type="checkbox"/> b. Publicity | <input type="checkbox"/> g. Treasurer |
| <input type="checkbox"/> c. Programs | <input type="checkbox"/> h. Secretary |
| <input type="checkbox"/> d. Membership | <input type="checkbox"/> i. Newsletter |
| <input type="checkbox"/> e. Employment | |

j. How many years have you been in the resource management field?

- | | | | |
|---|----------------------------------|------------------------------------|-----------------------------------|
| <input type="checkbox"/> 4 yrs. or less | <input type="checkbox"/> 5-8 yrs | <input type="checkbox"/> 9-14 yrs. | <input type="checkbox"/> 15+ yrs. |
|---|----------------------------------|------------------------------------|-----------------------------------|

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.

CONGRATULATIONS TO OUR TOP MANAGEMENT NIGHT AWARD WINNERS

MEMBER OF THE YEAR:

VIRGINIA BEHR, CPIM
TROPICANA PRODUCTS

COMPANY OF THE YEAR:

BOAR'S HEAD PROVISIONS

WELCOME TO OUR NEWEST MEMBERS

Randolph Allen - Fantech

Anthony Dertouzos - Madahcom

Robin Buboltz - Pall Corporation

John Grindley - Pall Corporation

Mark Beiley - Teleflex

Bill Giambra - Tervis Tumbler

Richard Ballou - Trilectron

Linda Colby - Trilectron

Allen Hanson - Trilectron

Barbara Reed - Trilectron

Howard Roberts - Trilectron

Company Coordinators

ASO CORPORATION

LEE STEPHENS (941) 379-0300

BOAR'S HEAD

CINDA WHALEY (941) 955-0994

EATON AEROSPACE

JOYCE SPENCER (941) 751-7157

FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

HONEYWELL

IRENE CAREY (941) 360-6141

PGT INDUSTRIES

GENE SOLTIS (941) 486-0100

SUN HYDRAULICS

WENDE HUEHN-BROWN 362-1304

TROPICANA

SCOTT CHANCE (941) 749-3925

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact [Lee Stephens](#), VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.
- Recognition by your superiors as being a team player who wants to help the company grow and doesn't just show up at the job.
- Recognition at the chapter's annual top management night.



Florida Gulf Coast Chapter

c/o Irene Carey
Honeywell International
8323 Lindbergh Court
Sarasota, FL 34243

Looking for direction?

THE NAVIGATOR

APICS
Florida Gulf Coast

Volume 5, Issue 9 **www.apicsgulf.org** **June 2006**

Annual Sunset Cruise on Sarasota Bay

DATE: THURSDAY, JUNE 15, 2006

TIME: 6:30 PM - 9:00 PM

LOCATION: LeBarge Tropical Cruises
 Sarasota Bay, FL
COST: \$20 members / non-members

DATE: June 15, 2006
TIME: 6:30pm Registration & Boarding
 7:00pm Cruise Departure

Directions to the Sunset Cruise

From Bradenton:

Take US-41 South into Sarasota, turning right into Marina Plaza (near Marina Jack's) just past downtown. LeBarge Tropical Cruises are located at #2 Marina Plaza.

From Naples:

Take I-75 North to Exit 210 Fruitville Road. Turn left onto Fruitville at the end of the off-ramp. Continue on Fruitville for just over 6 miles. Turn left onto US-41 at the traffic light. Go straight approximately .4 miles, and turn right onto Marina Plaza (near Marina Jack's). LeBarge Tropical Cruises are located at #2 Marina Plaza.