

Enterprise Asset Management
Partnering with Maintenance for Growth and Productivity
Thursday, March 18, 2004
Presented by Philip A. Guercio, CPIM, CIRM

Enterprise Asset Management (EAM) has become the new standard terminology for software companies who sell and install Computerized Maintenance Management Systems (CMMS). It conveys the message that information related to the maintenance of physical assets becomes an integral part of a company wide ERP system. It has become evident that this definition falls short of what EAM really can be.

In this presentation you will receive an overview of the EAM model, understand how it relates to your activities as resource management professionals, and more importantly learn how EAM represents the ultimate productivity tool for your business. The areas covered will be:

- What is Enterprise Asset Management?
- What is CMMS?
- Can't have enough acronyms.
- Maintenance Planning and Scheduling.
- MRO Materials Management.
- EAM as a strategic objective.
- What's in it for your company?

For Reservations Contact Phil Safka at (941) 486-0100 ext. 2024 or reservations@apicsgulf.org
PLEASE NOTE THAT WE MUST CHARGE "NO SHOWS" FOR THE PDM MEETINGS

About the Presenter

Phil Guercio has a manufacturing career of over 29 years in the aerospace, general aviation, electronics, and beverage industries. He has served in a variety of capacities in materials management, logistics, production control, plant maintenance, and training development.

INSIDE THIS ISSUE

- 2 Contacts
- 2 Officer's Corner
- 2 BOD Member Profile
- 3 Calendar of Events
- 3 CPIM and Fundamentals Courses
- 3 May APICS/ISM Workshop
- 4 Professional Development Symposium
- 5/6 Membership Application
- 7 Job Opportunities / Company Coordinators
- 7 eEducation with QMS
- 8 Directions to PDM

His background includes implementation of MRP II, CMMS, EAM, shop floor control systems, and learning management systems. He has been an APICS member since 1981 and served as President of the Florida Gulf Coast Chapter twice. He is also a member of the Society of Maintenance Reliability Professionals (SMRP) and the American Society for Training Development (ASTD). He is APICS Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource Management (CIRM). He holds a BFA in Communications from the New York Institute of Technology.

He currently serves as Chair of the High Skills/High Wages Council and as an executive committee member of the Suncoast Workforce Board covering the Manatee/Sarasota area of Florida.

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THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Educational Society for Resource Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues. All material submitted for the April issue of THE NAVIGATOR is due by Monday, March 29th. Please address all correspondence to:

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Officer's Corner

George Pastujov, VP Membership

APICS – It's about Opportunity!

In a world where it is not only what you know but whom you know that helps you to succeed, being a member of APICS gives you an advantage in both areas.

APICS offers opportunities to enhance your skills and career mobility through their certification programs. Also, by being a member you receive an average of 25% off on classes, review materials and testing fees. You can stay on top of all the latest industry developments through the monthly magazine "APICS - The Performance Advantage". It features articles on topics from every aspect of the industry. There is also access to the "Members Only Content" on the website, here you can access research data, an On-line dictionary of industry terms and definitions and you can obtain white papers and all kinds of other industry information. There are discussion groups where you can brainstorm with some of the professions top minds. If you have an emergency and need personal assistance there is the "Ask APICS" hotline to assist with anything from software selection to production activity control.

The APICS Career Center is also for Members Only and is invaluable when job-hunting. It offers access to posting resumes on line, job alert emails with new listings which apply to you and members also receive discounts on job posting packages.

The most personal aspect of being a member of APICS is your local chapter. Here you meet other people from your area with your interests. It creates a solid network of industry professionals as well as offers educational opportunities, local plants tours, career placement opportunities and certification review courses. I invite you to join now and start to reap the benefits of APICS!

BOD Member Profile

George Pastujov is presently working for Bealls as Distribution and Transportation Safety Area Manager. He is focused on developing and implementing new safety programs, reducing the number of accidents and WC expenses. Before George and his family settled in Bradenton he was with Feld Entertainment Inc. - producer of Ringling Bros. and Barnum & Bailey Circus - in many capacities, his favorite being overseeing the logistics of the traveling shows throughout the country and the world. While enjoying his present challenge at Bealls he is working on his APICS certification to enhance his skills and knowledge in logistics/warehouse management and production/inventory management. George is originally from Russia and lives now in Bradenton with his wife and 3 boys ages 6,4 and 7 months. In his free time he coaches the boys ice hockey team at JP Igloo and can't wait for the youngest to start walking so he will have a full offensive line!

April CPIM Class

Execution and Control of Operations

Date: April 5, 12 and 19, at PGT Industries in Nokomis from 8:00 am - 5:00 pm.

Course Description:

Execution and Control of Operations (ECO) encompasses the principles, approaches and techniques needed to schedule, control, measure and evaluate the effectiveness of production operations. The course addresses a broad base of production operations in a variety of production environments, including job shops, process plants, high-volume production facilities and remanufacturing. It provides feedback about how well plans are being executed and provides information for customers and suppliers about the status of work in process (WIP).

April Fundamentals Class

Fundamentals of Planning

Date: April 29 - June 3 (8 AM - 12 PM each Thursday)

Course Description: Covers concepts regarding:

1. Long-term and midterm sales and operations planning.
2. Master scheduling
3. Production and inventory management
4. Demand management and forecasting

May APICS/ISM Workshop

Standard Work versus Continuous Flow Class

Presenter: Bill Dejonghe

Date: May 20, 2004

Time: 1:00 PM - 5:00 PM (No lunch provided)

Location: PGT Industries in Nokomis

Cost: \$79 per person, \$59 per person with 3 or more people from the same company.

Workshop Description:

The May workshop is co-sponsored by both APICS and ISM. The workshop will be a four-hour, hands-on experience, which explores the usage of Standard Work versus Continuous Flow techniques in an actual manufacturing environment. The workshop and classroom experience allows the participants to "feel-the-pain" of an unorganized, inefficient operation while helping them to create a streamlined, more efficient, manufacturing process through the four phases of change.

CALENDAR OF EVENTS

MARCH PDM

DATE THURSDAY, MARCH 18, 2004

TOPIC **ENTERPRISE ASSET MANAGEMENT - PARTNERING WITH MAINTENANCE FOR GROWTH AND PRODUCTIVITY**

SPEAKERS PHILIP GUERCIO, CPIM, CIRM

PLACE ROSEDALE COUNTRY CLUB

TIME 5:30PM REGISTRATION

COST \$15 FOR MEMBERS / \$25 FOR NON-MEMBERS
\$10 FOR STUDENTS

CONTACT EMAILTO:RESERVATIONS@APICSGULF.ORG

EXECUTION AND CONTROL OF OPERATIONS CPIM REVIEW COURSE

DATE MONDAYS, APRIL 5, 12, 19

PLACE PGT INDUSTRIES, NOKOMIS

TIME 8:00 AM - 5:00 PM

COST \$525 INCLUDING PARTICIPANT GUIDE

CONTACT JERRY KILTY, CFPIM, CIRM (727) 725-7674
OR EMAIL CPIM@APICSGULF.ORG

APRIL PDM

DATE THURSDAY, APRIL 15, 2004

TOPIC **LEAN LITE: APPLYING LEAN PRINCIPLES IN A SMALL MANUFACTURING COMPANY**

SPEAKERS RAY SCOTT

PLACE ROSEDALE COUNTRY CLUB

TIME 5:30PM REGISTRATION

COST \$15 FOR MEMBERS / \$25 FOR NON-MEMBERS
\$10 FOR STUDENTS

CONTACT EMAILTO:RESERVATIONS@APICSGULF.ORG

FUNDAMENTALS OF PLANNING

APICS FUNDAMENTALS COURSE

DATE THURSDAYS, APRIL 29 - JUNE 3

PLACE PGT INDUSTRIES, NOKOMIS

TIME 8:00 AM - 12:00 PM

COST \$495

CONTACT JERRY KILTY, CFPIM, CIRM (727) 725-7674
OR EMAIL CPIM@APICSGULF.ORG

STANDARD WORK VS CONTINUOUS FLOW

JOINT APICS/ISM WORKSHOP

DATE THURSDAY, MAY 20, 2004

PLACE PGT INDUSTRIES, NOKOMIS

TIME 1:00 PM - 5:00 PM

COST \$79 PER PERSON, \$59 PER PERSON IF 3 OR MORE
EMPLOYEES FROM SAME COMPANY

PRESENTER: BILL DEJONGHE, PALL AEROPOWER

CONTACT EMAILTO:RESERVATIONS@APICSGULF.ORG

ACS 2004 Symposium
“Winning with Certainty in Uncertain Times”
April 21st - 23rd, 2004
Myrtle Beach, SC - Kingston Plantation

ACS, formerly known as Atlantic Coast Symposium, has been in existence since 1983. It is a self-sustaining extension of Region XI representing twenty-four APICS chapters from North Carolina, South Carolina and Virginia. ACS is an effective and convenient way for you to sharpen your skills and stay competitive. If you want to make significant improvements in your professional development or add value to your company's bottom line, then you can't afford to miss ACS 2004.

ACS offers and promotes state of the art educational opportunities using internationally recognized speakers delivering the latest on Integrated Resource Management. ACS provides quality education for those who cannot afford to attend educational sessions too far from home, or for more than 3 days.

ACS will begin at 1PM, Wednesday and close at noon on Friday. The conference provides eighteen sessions, including two keynote speakers, which will offer twelve hours of hard hitting educational opportunities and certification maintenance points. The three comprehensive program flights will provide world class solutions to local needs covering Supply Chain, Leadership & Professional Skills, and Emerging Technology. APICS Society Book Store will be on-site with all the latest books as a value add for the attendees. Each attendee will receive a CD with the ACS 2004 proceedings, compliments of Modus Media.

Featuring ACS 2004 Keynote Speakers:
Dr. L. Drew Rosen, PhD, Jonah
Patricia Wickham

Dr. L. Drew Rosen is a Professor of Operations Management in the Cameron School of Business at The University of North Carolina at Wilmington. He received his Ph.D. in Operations Management from the University of South Carolina, his MBA and BS degrees from Old Dominion University.

Dr. Rosen has recently completed a seven year term on the APICS board of Directors, culminating with the position as the 2002 APICS International President and CEO. He served one-year terms as Past President, President-Elect, Executive Vice President and Vice President of Educational Development – SIGS. He served a two-year term as Vice president of APICS Region XI. He has served as president, director of membership and newsletter editor for the Cape Fear Chapter of APICS.

Patricia Wickham is President and Architect of Education Nonpareil, which provides international business consulting and education in the design and blueprint of strategic changes aimed at improving efficiencies to meet World-Class Business best practices. Wickham was educated in North America and Europe and is a certified Plexus trainer/coach in ISO/ QS 9000. She has served as a cultural mentor for US expatriates in Europe and for internationals in the U.S. and is quadri lingual.

Ms. Wickham is the 2003 President of the APICS Education & Research Foundation and has recently been re-elected for 2004. The Foundation provides grants to graduate and undergraduate students in the Operations and Inventory Management field in over 266 universities in the US, Canada, and Mexico. She is the first woman to head the Foundation since its APICS charter in the mid-1980s.

More information? Go to Region XI web site at... <http://www.apicsregionxi.org/>

Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: ____/____/____

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

3 WAYS TO APPLY FOR MEMBERSHIP

FAX: Send this form (front & back) to (703) 354-8556 with your credit card number.

PHONE: Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

MAIL: Return a completed application form by mail to:

APICS, Membership Dues
P.O. Box 75381
Baltimore, MD 21275

APICS USE ONLY
(DO NOT WRITE IN THIS SPACE)

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

1. Member Information

APICS member or customer ID number? _____ CIRM CPIM CFPIM

Please print your legal name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address. Work Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

BUSINESS PHONE BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Social Security Number _____

Please complete the demographics page (other side) and submit it with this application.

2. Society Dues (\$95.00 Plus Chapter Dues)

Society Dues* \$95.00

Place me in the [Florida Gulf Coast](#) chapter.

Chapter Dues \$35.00

Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$130.00

* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI) Process Industries (PI) Small Manufacturing (SM) Constraints Management (CM)
 Remanufacturing (REMAN) Repetitive Manufacturing (RMG) Textile and Apparel (TA) Service (SVC)

(b) \$15 x _____ (no. of SIGs) = \$ _____

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) = _____ = Total Amount \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express Discover

ACCOUNT NO.

EXPIRATION DATE

APICS. Making Business Run Better

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

Please provide the following demographic information by checking all of the square(s) applicable for each category.

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
b. Service e. Government
c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- | | |
|--|---|
| <input type="checkbox"/> a. Automotive | <input type="checkbox"/> n. Mining |
| <input type="checkbox"/> b. Aviation/Aerospace | <input type="checkbox"/> o. Transportation |
| <input type="checkbox"/> c. Communications | <input type="checkbox"/> p. Retail |
| <input type="checkbox"/> d. Defense | <input type="checkbox"/> q. Maintenance/Repair/
Operations |
| <input type="checkbox"/> e. Distribution | <input type="checkbox"/> r. Metal Fabrication |
| <input type="checkbox"/> f. Education | <input type="checkbox"/> s. Pharm/Chemicals |
| <input type="checkbox"/> g. Electrical | <input type="checkbox"/> t. Plastics/Rubber |
| <input type="checkbox"/> h. Electronics | <input type="checkbox"/> u. Textile/Apparel |
| <input type="checkbox"/> i. Health Care/
Med. Devices | <input type="checkbox"/> v. Lumber/Paper |
| <input type="checkbox"/> j. Food/Beverages | <input type="checkbox"/> x. Software/Hardware |
| <input type="checkbox"/> k. Furniture | <input type="checkbox"/> y. Utilities |
| <input type="checkbox"/> l. Glass | <input type="checkbox"/> 1. Biotechnology |
| <input type="checkbox"/> m. Graphic Arts | <input type="checkbox"/> 2. Machinery |
| | <input type="checkbox"/> z. Other _____ |

c. Industry Classification of Your Division (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> a. Job Shop | <input type="checkbox"/> e. Repetitive |
| <input type="checkbox"/> b. Process | <input type="checkbox"/> f. Discrete |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly | |

d. Key Area of Responsibility (Check all that apply.)

- | | |
|---|---|
| <input type="checkbox"/> a. Distribution | <input type="checkbox"/> l. Quality/Service |
| <input type="checkbox"/> b. Inventory Control | <input type="checkbox"/> m. Human Resources |
| <input type="checkbox"/> c. Operations | <input type="checkbox"/> n. Mgmt. Info. Systems |
| <input type="checkbox"/> d. Materials Mgmt. | <input type="checkbox"/> o. Research &
Development |
| <input type="checkbox"/> e. Engineering | <input type="checkbox"/> p. Training/Education |
| <input type="checkbox"/> f. Sales/Marketing | <input type="checkbox"/> q. Supply Chain |
| <input type="checkbox"/> g. Finance/Accounting | <input type="checkbox"/> r. Self-Employed |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling |
| <input type="checkbox"/> i. Shipping/Receiving | <input type="checkbox"/> t. Forecasting |
| <input type="checkbox"/> j. Production Control | <input type="checkbox"/> u. Logistics |
| <input type="checkbox"/> k. Purchasing | |
| <input type="checkbox"/> z. Other _____ | |

e. Your role in Product Acquisition (Check all that apply.)

- a. Recommend d. Buy
b. Specify e. None
c. Authorize

f. Your Job Title/Function (Check one.)

- a. Senior Management
(CEO/VP/General Mgr./Plant Mgr.)
b. Department/Divisional Management
(Materials Mgr./Operations Mgr./Director)
c. Functional Management
(Systems Analyst/Scheduler/Planner)
d. Other Resource Management Professional

g. Number of Employees at Location (Check one.)

- a. Under 100 d. 500-999
b. 100-249 e. 1,000+
c. 250-499

h. Why Are You Joining APICS?

- (Check all that apply.)*
- a. Networking
b. Career enhancement/professional development
c. Certification
d. Recommended by _____
e. Discounts on educational offerings
f. Keeping up with industry developments
g. APICS publications/magazines
h. Chapter activities
i. Recommended by employer
j. All of the above.
z. Other _____

i. Membership Involvement (Check all that apply.)

- Please indicate the chapter activity in which you would like to participate.
- a. Education f. Seminars
b. Publicity g. Treasurer
c. Programs h. Secretary
d. Membership i. Newsletter
e. Employment

j. How many years have you been in the resource management field?

- 4 yrs. or less 5-8 yrs 9-14 yrs. 15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.

Job Opportunities

from APICS National Website

Production Control A3

[Northrop Grumman Laser Systems](#)

JOB CODE: A427E3

Salary: Open

Location: Apopka, Florida

Type: Full Time - Experienced

Responsible for management of all production control requirements on assigned program(s) to effectively plan and schedule systems and work-in-process tracking.

Requirements:

Bachelor's degree in Business, with a minimum of three (3) to five (5) years experience in Planning and Control, in a DOD manufacturing environment and documented experience in successfully executing a program's schedule requirements in Operations, or; Equivalent work experience and a minimum of ten (10) to twelve (12) years experience in Material Planning and Control in a DOD manufacturing environment and documented success executing a program from production control stand point (letter of reference from Program Management or equivalent required). APICS certification preferred.

Required Education: 4 Year Degree

NOTES: 4 openings

For more information, visit our website at: www.meti.com.

Apply with salary history to tlupo@meti.com. EOE

Visit our chapter website for other openings

www.apicsgulf.org

eEducation with QMS

Check out the schedule below for the latest eOfferings from QMS, your Florida Gulf Coast Chapter APICS CourseWare Preferred Provider

QMS eCPIM & eCIRM Courseware Module Release Dates

CPIM Module Release Dates

DATE MODULE

3/1/04 EXECUTION & CONTROL OF OPERATIONS

5/1/04 STRATEGIC MANAGEMENT OF RESOURCES

CIRM Module Release Dates

DATE MODULE

2/1/04 DELIVERING PRODUCTS & SERVICES

4/1/04 INTEGRATED ENTERPRISE MANAGEMENT

CONTACT EMAIL TO: QMSjerry@ij.net or call Jerry or Tom Kilty at (727) 725-7674

Company Coordinators

ASO CORPORATION

Lee Stephens (941) 379-0300

BOARS HEAD PROVISIONS

CINDA WHALEY (941) 955-0994

EATON AEROSPACE

MARCUS TAYLOR (941) 751-7113

FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

FOX ELECTRONICS

Joe Denison (941) 693-0099

HONEYWELL

Melissa Little (941) 360-6100

PGT INDUSTRIES

Jeff Cordes, CPIM
(941) 486-0100

TELEFLEX ELECTRONIC SYSTEMS

Carol Mosley (941) 907-1000

TROPICANA

Gene Griffin, CPIM
(941) 742-3250

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact [George Pastujov](#), VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.

