

Looking for direction?



THE NAVIGATOR

Volume 6, Issue 8

www.apicsgulf.org

May 2007



May PDM

REKINDLING THE FLAME - BACK FROM BURNOUT

PRESENTED BY JONI WHITE, CFPIM, CIRM, CSCP

ROSEDALE GOLF & COUNTRY CLUB IN BRADENTON
WEDNESDAY, MAY 9TH - 6:00 PM

How often do you feel you're just spinning your wheels, burning rubber? One definition of burnout is "*The extinguishing of the flame in a rocket engine because fuel is exhausted.*" On a personal level, yearly vacations used to be our universal cure for burnout. But these days, with daily stress a fact of life for most of us, burnout happens much more frequently. Even the most *disgustingly* cheerful people suffer from burnout! The health effects of this condition cost employers untold billions of dollars every year in terms of lost productivity.

The purpose of this presentation is to share turning point tools that people can use immediately to restore hope, humor, and creativity from a burnt-out state of mind. Together, we'll interactively explore dozens of simple ways to spark our senses back into high gear. These tools aren't just band-aids that treat the symptom. We'll also cauterize several stress-causing conditions by addressing how to balance your life, discover your strengths, and overcome those nagging nighttime worries *once and for all!*

Once we've chosen to reduce our stressors, we'll demonstrate how to stay energized and motivated. Imagine for a moment: **what would your life be like if you could get paid to do what you do best, and truly enjoy?** Wouldn't the results be *awesome*, not just for yourself, but for everyone around you? This question doesn't have to remain a fantasy.

CPIM designees will earn 1 point towards certification maintenance.

Registration begins at 5:30pm at the Rosedale Golf & Country Club in Bradenton. Directions to Rosedale Golf & Country Club can be found on Page 8 (last page) of this newsletter.

Reservations must be made by Monday, May 7th before 12 noon. Cost is \$25/Members, \$30/Non-members, \$10/Students. Make your reservation by noon on May 7th at reservations@apicsgulf.org or contact Kevin Hauge at (941) 587-1598. Cancellations must be received by 12 noon on Tuesday, May 8th. Please note that no shows will be billed. Please note Rosedale's dress code is "No jeans or men's shirts without collars, please."

INSIDE THIS ISSUE

- 2 Contacts
- 2 Officer's Corner
- 3 Calendar of Events
- 3 Election Update
- 4 2007 APICS Conference
- 5/6 Membership Application
- 7 Free Webinars
- 7 Company Coordinators
- 8 Directions to Rosedale Golf & CC

About the Presenter: **Joni White**, CFPIM, CIRM, CSCP has been a full time APICS Instructor since 1998. Joni has over 25 years of planning, materials management, and manufacturing experience in custom lighting (ETO), value engineering, electronics (MTO & ATO), and remanufacturing (MTS). CPIM, CIRM, and CSCP programs.

Continued Page 7

Contacts

PRESIDENT: Jim Bedell, CPIM
president@apicsgulf.org

EXECUTIVE VP: Pat Gray, CPIM, CSCP
execvp@apicsgulf.org

VP ADMIN & FINANCE: Virginia Behr, CPIM
finance@apicsgulf.org

VP EDUCATION:
Wende Huehn-Brown, Ph.D, CPIM
education@apicsgulf.org

VP MARKETING & PUBLICITY:
Irene Carey
marketing@apicsgulf.org

VP MEMBERSHIP: Cinda Whaley
membership@apicsgulf.org

VP PROGRAMS: Tina Jensen, CPIM
tjensenapics@yahoo.com

PAST PRESIDENT: Katrien Dolk-Etz, CPIM
kdolk-etz@usa.net

DIRECTOR PROGRAMS:
Kevin Hauge, CPIM
kevdi@comcast.net

WEB MASTER: Katrien Dolk-Etz, CPIM
webmaster@apicsgulf.org

WEBSITE: <http://www.apicsgulf.org>

THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Association for Operations Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues.

All material submitted for the June issue of THE NAVIGATOR is due by Friday, May 26th. Please address all correspondence to:

Irene Carey
Honeywell International
8323 Lindbergh Ct.
Sarasota, FL 34243
irene.carey@honeywell.com

Officer's Corner

Pat Gray, CPIM, CPSP
Executive Vice President

Be Prepared!

In today's business world, we're constantly hearing of job cuts and downsizing. You may not think it would ever happen in your organization. Neither did I, but it happened to me twice in the last 6 years. It's normal to go through the "confusion – denial – anger – action" modes. But, if you keep yourself up-to-date, you'll be well-prepared for a job search. As the Boy Scouts say, "Be Prepared."

Update your resume on a regular basis. It makes you think about your most recent accomplishments while they're fresh. It forces you to look at your skill sets and consider areas for development or improvement. Is your CPIM certification in order or do you need to pursue one? Are you interested in the new CSCP certification? Employers today are looking for certifications as another way of ranking candidates. Have different versions of your resume that focus on different aspects of your skills and experiences. For resumes, one size does not fit all. Check the Internet for help in preparing an up-to-date resume in regards to style, content and length.

Networking is key in today's world. But keep your network active while you have a job. Pass along information and recommendations to people you know, as it's appropriate. Don't be a "user only", and drop out when you're no longer looking for help. People get very nervous about networking, thinking it's something they can't do. If you're reading this, you're already part of the APICS network, locally through our chapter and nationally. If you belong to other civic and religious organizations, you have networks there. Most people are happy to help when asked. Tell people that you're looking for employment. You never know where you'll find a lead. One woman I know connected with her new employer through her hairdresser; another through talking with her local wine shop owner

Keep tabs on the local job market. A quick look on the Internet or in the Sunday papers can give you an idea of the job openings and what skills and education employers are looking for. After my first downsizing, I noticed that many supply chain positions were emphasizing procurement skills. I polished up my resume to put more emphasis on my experience there and I pursued the C.P.M. certification.

Continued Page 3

Election Update

Katrien Dolk-Etz, CPIM
Past President

At our 4/11/2007 Board of Directors meeting we agreed to make a change to our chapter by-laws with regard to how we conduct our elections. Normally each year all members receive an election ballot and mail their votes back in to the Past President by a specified date.

Since we have developed a rather long history of uncontested positions on the ballot, we have decided to eliminate the mailing expense if, and only if, each of the positions on the ballot has one nominated, eligible candidate. In this situation, we will publish the proposed slate of Directors in the May newsletter. Note that if there are any open or contested positions, ballots will still be mailed out.

For the upcoming 2007-2008 Board of Directors, we have lined up the following uncontested slate:

President: Jim Bedell, CPIM
Executive VP: Pat Gray, CPIM, CSCP
VP Education: Wende Huehn-Brown, PhD, CPIM
VP Finance & Administration: Tina Jensen, CPIM
VP Marketing: Irene Carey
VP Membership: Cinda Whaley
VP Programs: Kevin Hauge, CPIM

Officer's Corner

continued from Page 2

If it's been a while since you had an interview, take a look in the library or local book store for materials on interview tips. Role-play with someone. Prepare answers to frequently asked interview questions and practice the answers out loud. We're taught to be modest in speaking about ourselves, but you need to develop a comfort and ease in talking about yourself and your accomplishments.

The Boy Scouts are right. Be Prepared. Taking stock helps you in your current position in realizing your accomplishments and highlighting opportunities for growth and development. And if that fateful day occurs, and you're job hunting, you have a good foundation and head-start in your search.

Calendar of Events

May PDM

Date Wednesday, May 9, 2007
Topic REKINDLING THE FLAME - BACK FROM BURNOUT
Speaker Joni White, CFPIM, CIRM, CSCP
Place Rosedale Country Club, Bradenton
Time 5:30 pm Registration
Cost \$25 members/\$30 non-members
Contact Kevin Hauge (941) 587-1598 OR
RESERVATIONS@APICSGULF.ORG

June PDM

Date Wednesday, June 13, 2007
Topic PLANT TOUR
Speakers
Brad Landman: Business Unit Mgr.
Michael Springer: Production Control Mgr
Ruth Laurent: Supply Chain Manager
Place Hi Stat Manufacturing, Sarasota
Time 6:00 pm
Cost \$10members/\$15 non-members
Contact Kevin Hauge (941) 587-1598 OR
RESERVATIONS@APICSGULF.ORG

July/ August PDM

There will be no Professional Development Meetings in July or August due to our summer hiatus.

APICS 2007 International Conference & Expo

This year's Conference in Denver, Colorado promises to be one of the best ever, as APICS celebrates its 50th Anniversary. Mark your calendars for October 21-23, and check out the pricing. Significant discounts are available if you register early. Plant tours also tend to sell out quickly, so that's another reason to get your registration sent in before you get away on your summer vacation. Visit www.apics.org for more information.

	Early (until 7/13)	Regular (until 9/14)	Late (after 9/14)
Individual			
Full Conference (Member)	\$949	\$1,149	\$1,299
Full Conference w/Membership	\$1,099	\$1,299	\$1,449
Full Conference (Non-Member)	\$1,050	\$1,250	\$1,400
Two-Day Conference (Member)	\$899	\$899	N/A
Two-Day Conference w/Membership	\$1,049	\$1,049	N/A
Two-Day Conference (Non-Member)	\$999	\$999	N/A
One-Day Conference (Member)	\$699	\$799	\$899
One-Day Conference (Non-Member)	\$799	\$899	\$999
Team (4 or more)			
Full Conference (Member)	\$899	\$1,099	\$1,249
Full Conference w/Membership	\$1,049	\$1,249	\$1,399
Full Conference (Non-Member)	\$1,000	\$1,200	\$1,349



Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: ____/____/____

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

3 WAYS TO APPLY FOR MEMBERSHIP

FAX: Send this form (front & back) to (703) 354-8556 with your credit card number.

PHONE: Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

MAIL: Return a completed application form by mail to:

APICS, Membership Dues
P.O. Box 75381
Baltimore, MD 21275

APICS USE ONLY
(DO NOT WRITE IN THIS SPACE)

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

1. Member Information

APICS member or customer ID number? _____ CIRM CPIM CFPIM
Please print your legal name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address. Work Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

_()

BUSINESS PHONE

_()

BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

_()

HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Social Security Number _____

Please complete the demographics page (other side) and submit it with this application.

2. Society Dues (\$110.00 Plus Chapter Dues)

Society Dues* \$110.00

Place me in the Florida Gulf Coast chapter.

Chapter Dues \$ 35.00

Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$145.00

* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI) Process Industries (PI) Small Manufacturing (SM) Constraints Management (CM)
 Remanufacturing (REMAN) Repetitive Manufacturing (RMG) Textile and Apparel (TA) Service (SVC)

(b) \$15 x _____ (no. of SIGs) = \$ _____

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) = _____ = Total Amount \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express Discover

APICS. Making Business Run Better

Please provide the following demographic information by checking all of the square(s) applicable for each

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
- b. Service e. Government
- c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- a. Automotive n. Mining
- b. Aviation/Aerospace o. Transportation
- c. Communications p. Retail
- d. Defense q. Maintenance/Repair/Operations
- e. Distribution r. Metal Fabrication
- f. Education s. Pharm/Chemicals
- g. Electrical t. Plastics/Rubber
- h. Electronics u. Textile/Apparel
- i. Health Care/Med. Devices v. Lumber/Paper
- j. Food/Beverages x. Software/Hardware
- k. Furniture y. Utilities
- l. Glass 1. Biotechnology
- m. Graphic Arts 2. Machinery
- z. Other _____

c. Industry Classification of Your Division (Check all that apply.)

- a. Job Shop e. Repetitive
- b. Process f. Discrete
- c. Remanufacturing g. Nonmanufacturing
- d. Assembly

d. Key Area of Responsibility (Check all that apply.)

- a. Distribution l. Quality/Service
- b. Inventory Control m. Human Resources
- c. Operations n. Mgmt. Info. Systems
- d. Materials Mgmt. o. Research & Development
- e. Engineering p. Training/Education
- f. Sales/Marketing q. Supply Chain
- g. Finance/Accounting r. Self-Employed
- h. Professional Services s. Planning/Scheduling
- i. Shipping/Receiving t. Forecasting
- j. Production Control u. Logistics
- k. Purchasing
- z. Other _____

e. Your role in Product Acquisition (Check all that apply.)

- a. Recommend d. Buy
- b. Specify e. None
- c. Authorize

f. Your Job Title/Function (Check one.)

- a. Senior Management (CEO/VP/General Mgr./Plant Mgr.)
- b. Department/Divisional Management (Materials Mgr./Operations Mgr./Director)
- c. Functional Management (Systems Analyst/Scheduler/Planner)
- d. Other Resource Management Professional

g. Number of Employees at Location (Check one.)

- a. Under 100 d. 500-999
- b. 100-249 e. 1,000+
- c. 250-499

h. Why Are You Joining APICS? (Check all that apply.)

- a. Networking
- b. Career enhancement/professional development
- c. Certification
- d. Recommended by _____
- e. Discounts on educational offerings
- f. Keeping up with industry developments
- g. APICS publications/magazines
- h. Chapter activities
- i. Recommended by employer
- j. All of the above.
- z. Other _____

i. Membership Involvement (Check all that apply.)

Please indicate the chapter activity in which you would like to participate.

- a. Education f. Seminars
- b. Publicity g. Treasurer
- c. Programs h. Secretary
- d. Membership i. Newsletter
- e. Employment

j. How many years have you been in the resource management field?

- 4 yrs. or less 5-8 yrs 9-14 yrs. 15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.

Joni White, CFPIM, CIRM, CSPC

Continued from Page 1

Every stop along her career path prepared her for the concepts she is now teaching, a dream she has harbored since elementary school. Her passions include her husband and dogs; training with a humorous twist; volunteering on church projects; and promoting Strategic Planning as a life skill for grownups. Joni teaches the entire suites for all four Fundamentals, CPIM, CIRM, and CSCP programs.

An obsessive compulsive APICS volunteer since 1991, Joni is a Past President of the DC Metro Chapter and currently serves as their VP of Education. She was a member of Region IX's staff for six years, and is an author/presenter for the APICS Leadership Institute. Joni writes curriculum, develops interactive Workshops, and is a frequent speaker at APICS events.

Free Webinars

APICS schedules ongoing webinars, presentations that you view live via the internet and connect into via phone to hear the presenter speak. These typically cost around \$100/session. But are you taking advantage of your tremendous member benefit to view past webinars for FREE?

Do you understand all the talk about Sarbanes-Oxley and how it impacts Supply Chain Management? Are you trying to implement Lean but running into Accounting issues? How's your cycle counting and inventory accuracy measuring up - need some help? Faced with trying to manage an international supply chain? These are just a small sampling of topics covered by free webinars available to you 24 hours/day, 7 days/week.

If the budget is tight, or if you're in a hurry to catch up on a particular topic, visit www.apics.org/Education/Webinars/Free/default.htm. Topics are grouped by subject areas which include: Accounting, e-Business, Forecasting, Inventory, Lean, Management, Six Sigma, Supply Chain, and Theory of Constraints.

Plan on about an hour per webinar, and you'll be happy you made the time.

Company Coordinators

ASO CORPORATION

LEE STEPHENS (941) 379-0300

BOAR'S HEAD PROVISIONS

CINDA WHALEY (941) 955-0994

EATON CORPORATION

INA WALDRON, CPIM (941) 751-7118

Hi STAT MANUFACTURING

JOHN ELLIOT (941) 355-9761

HONEYWELL

IRENE CAREY (941) 360-6141

PGT INDUSTRIES

FRANK CREHORE, CPIM (941) 486-0100

SUN HYDRAULICS

LYN HAYCOCK (941) 362-1345

TROPICANA

SCOTT CHANCE, CPIM (941) 749-3925

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact Cinda Whaley, VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.
- Recognition by your superiors as being a team player who wants to help the company grow and doesn't just show up at the job.
- Recognition at the chapter's annual top management night.



Florida Gulf Coast Chapter

c/o Irene Carey
Honeywell International
8323 Lindbergh Court
Sarasota, FL 34243

Looking for direction?

THE NAVIGATOR

APICS
Florida Gulf Coast

Volume 6, Issue 8 **www.apicsgulf.org** **May 2007**

May PDM
Rekindling the Flame - Back from Burnout

LOCATION:	Rosedale Golf & Country Club Bradenton, FL	DATE:	May 9, 2007
SPEAKER:	Joni White, CFPIM, CIRM, CSCP	TIME:	5:30pm Registration 6:00pm Dinner
COST:	\$25 members / \$30 non-members / \$10 students		7:00pm Presentation

Directions to the PDM:

From Bradenton:

Take 301 South. Turn left onto SR-70. Continue on SR-70 past I-75. Turn left onto 87th Street East (Rosedale development's entrance-Note traffic light at the entrance to Rosedale) Follow the signs to the CC clubhouse.

From Naples:

Take I-75 North to Exit 217A (SR-70). Turn right onto SR-70.
Turn left onto 87th Street East (Rosedale development's entrance-note traffic light at the entrance to Rosedale)
Follow the signs to the CC clubhouse.