

## November PDM – Obtaining & Maintaining CPIM

*Rosedale Golf & Country Club in Bradenton on November 20th*

What does it take to become CPIM? And once you have it, how do you maintain it? We frequently get lots of questions on certification and this is your chance to get all the answers. This month Brad Voss CPIM, Jonah, will give a presentation on how to start the certification process, why it can be important to your career and then once you have become certified how to collect the points to maintain your certification. There will be something for everyone in attendance, both the new members who need to start the certification process and the established members who need to apply for certification maintenance.

Remember that certification is an important component of APICS membership. It's not an easy goal to attain, which is why only 35% of APICS members are CPIM or CIRM. The first step to becoming certified is to understand how to begin. Once you become certified now you have to do some work to keep your certification through the collection of certification maintenance points.

Those who are not certified and attend will learn:

- The best method of starting the certification process
- What education opportunities exist that can help you become certified.
- What exams need to be passed and where you can take the tests.

If you are already certified you will learn

- How to maintain your certification.
- How to apply for certification maintenance
- How to accumulate certification points.

**MEMBERSHIP BENEFIT ALERT - ANNUAL SUBSCRIPTION TO THE NATIONAL MAGAZINE - THE PERFORMANCE ADVANTAGE - SIMPLY BY BEING A MEMBER!**

### INSIDE THIS ISSUE

- 2 Contacts
- 2 Officer's Corner
- 3 Officer's Corner (continued)
- 3 Calendar of Events
- 3 MPR CPIM Review Course
- 4 eCPIM & eCIRM Review Courses!
- 5/6 Membership Application
- 7 PDM Speaker Profile
- 7 Job Opportunities
- 7 Company Coordinators
- 8 Directions to PDM



## Contacts

PRESIDENT: Tina Jensen, CPIM

[tjensen@pgtindustries.com](mailto:tjensen@pgtindustries.com)

EXECUTIVE VP: Katrien Dolk-Etz, CPIM

[kdolk-etz@pgtindustries.com](mailto:kdolk-etz@pgtindustries.com)

VP ADMIN & FINANCE: Lee Stephens

[lstephens@asocorp.com](mailto:lstephens@asocorp.com)

VP EDUCATION: Catherine Unger, CPIM

[catherine.unger@tropicana.com](mailto:catherine.unger@tropicana.com)

VP MARKETING & PUBLICITY:

Jim Brooksher, CPIM

[jim.brooksher@tropicana.com](mailto:jim.brooksher@tropicana.com)

VP MEMBERSHIP: George Pastujov

[gpastujov@beallsinc.com](mailto:gpastujov@beallsinc.com)

VP PROGRAMS: Troy Barnett

[teb@execontrol.com](mailto:teb@execontrol.com)

PAST PRESIDENT: Brad Voss, CPIM, Jonah

[bvoss@pgtindustries.com](mailto:bvoss@pgtindustries.com)

DIRECTOR

WORKFORCE EDUCATION PARTNERSHIPS:

Phil Guercio, CPIM, CIRM

[phil.guercio@tropicana.com](mailto:phil.guercio@tropicana.com)

DIRECTOR PROGRAMS: Phil Safka, CPIM

[psafka@pgtindustries.com](mailto:psafka@pgtindustries.com)

WEB MASTER: Katrien Dolk-Etz, CPIM

[webmaster@apicsgulf.org](mailto:webmaster@apicsgulf.org)

WEBSITE: <http://www.apicsgulf.org>

THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Educational Society for Resource Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues.

All material submitted for the October issue of THE NAVIGATOR is due by Wednesday, November 26. Please address all correspondence to:

Jim Brooksher -- Tropicana

PO Box 338, Bradenton, FL 34206

Voice: (941) 742-3865

Fax: (941) 742-3590

e-mail: [jim.brooksher@tropicana.com](mailto:jim.brooksher@tropicana.com)

## Officer's Corner

**Catherine Unger, CPIM**  
**VP Education**

### Viva Las Vegas!

Talk about your exciting APICS conference! Not only was it held in Las Vegas Nevada on 10/6-10/9, but two members of our Gulf Coast APICS Chapter gave a fantastic presentation at the conference. The conference was held in the Las Vegas convention center, and was entitled Transform Challenges into Opportunities.

The conference started with the Volunteer Leadership Workshops started on Sunday, and ended with the last class on Thursday. Several Gulf Coast Board members, including myself, attended some of these classes on Sunday.

There were many exciting activities to participate in while you were there, including several plant tour opportunities to companies such as Bally Gaming International, Ethel M. Chocolates and Sweetheart Cup Company.

In addition, there were many impressive general session speakers, including Pat Croce, Co-owner of the Philadelphia 76ers, Barry Gibbons, Former CEO of Burger King & Lawrence J. Ellison, Chairman and CEO of Oracle Corporation, who all gave interesting presentations.

And to toot our own horn a little bit, two of our Gulf Coast APICS chapter members gave a presentation at the APICS conference entitled, "Tropicana's Evolution in Inventory Planning Methodology. Statistics, Theory and Real World Application." It was presented by Tim Rowell, CPIM, Manager, Supply Chain and Karen Stevens, CPIM, Principal Engineer, Planning and Productivity.

Their presentation discussed Tropicana's current inventory and distribution planning methodology including Supply Chain optimization goals, why inventory planning is critical and how Tropicana has had solid results in the past. They discussed safety stock equation and formulas, with safety stock calculations based upon the type of service level chosen. This statistical formula includes not only Demand variability, but also accounts for supply variability as well.

After statistical formulas and calculations were discussed, the rest of their presentation was centered around real world application with Tropicana business process and methodology. Specifically, the speed and flexibility required to manage a complex chilled supply chain while maintaining competitiveness. Achieving this is difficult considering the complex internal constraints that Tropicana has. Karen and Tim took us through the dynamics of how Tropicana works in a reactive environment where there is high demand and supply variability.

*Continued on Page 3*

# Officer's Corner

*Continued from Page 2*

I was at their presentation and can say that it went very well and they received a very positive response. Many people came up afterwards to request copies of their presentation and give their positive feedback. Attendance at their presentation was excellent, especially considering that it was scheduled on the last day of the conference.

A good point to remember - attending the APICS conference is also an excellent way to achieve points needed for keeping your certification active. You get 24 points for each annual APICS conference attended. You need to accumulate a total of 75 points in five years after the date you got certified in order to keep your certification active.

Next year the conference is San Diego, California 10/10-10/13. I hope that many of our Gulf Coast Chapter APICS members will be able to attend the conference. Not only will you learn a lot, but you will also be able to visit a beautiful city as well.

Hope to see you there!

---

## November CPIM Course

*Master Planning of Resources*

Your local chapter is pleased to offer another course within the CPIM review suite, Master Planning of Resources. The course will be held November 3, 10, 17, at PGT Industries in Nokomis. Each session is held from 8:00 am - 5:00 pm.

### Course Description:

Detailed Scheduling and Planning (DSP) includes inventory management, material requirements planning (MRP), capacity requirements planning (CRP) and procurement and supplier planning. Inventory planning concepts, policies, methodologies and techniques determine component stocking levels, order quantities, safety stocks, forecasts and handling/storage requirements. MRP determines dependent demand requirements for purchasing and production. CRP provides capacity alignment such that the material plan can be successfully executed. Procurement and supplier planning includes the planning and evaluation activities that companies employ to qualify suppliers and establish effective communication channels.

## CALENDAR OF EVENTS

### MASTER PLANNING OF RESOURCES CPIM REVIEW

#### COURSE

DATE MONDAYS, NOVEMBER 3,10,17  
PLACE PGT INDUSTRIES, NOKOMIS  
TIME 8:00 AM - 5:00 PM  
COST \$495 INCLUDING PARTICIPANT GUIDE  
CONTACT JERRY KILTY, CPIM, CIRM (727) 725-7674  
OR EMAIL [CPIM@APICSGULF.ORG](mailto:CPIM@APICSGULF.ORG)

### NOVEMBER APICS NATIONAL WEBINAR

DATE WEDNESDAY, NOVEMBER 19  
TOPIC SIX SIGMA FOR BREAKTHROUGH PERFORMANCE  
SPEAKERS A. BLANTON GODFREY PH.D - PGT INDUSTRIES  
PLACE WEBCAST (YOUR COMPUTER)  
TIME 5:30PM REGISTRATION  
COST \$15 FOR MEMBERS / \$25 FOR NON-MEMBERS  
\$10 FOR STUDENTS  
CONTACT [HTTP://APICS.WEBEX.COM](http://APICS.WEBEX.COM)

### NOVEMBER PDM

DATE THURSDAY, NOVEMBER 20  
TOPIC OBTAINING AND MAINTAINING CPIM  
SPEAKERS BRAD VOSS, DIRECTOR OF MATERIALS  
MANAGEMENT - PGT INDUSTRIES  
PLACE ROSEDALE COUNTRY CLUB  
TIME 5:30PM REGISTRATION  
COST \$15 FOR MEMBERS / \$25 FOR NON-MEMBERS  
\$10 FOR STUDENTS  
CONTACT [EMAILTO:RESERVATIONS@APICSGULF.ORG](mailto:RESERVATIONS@APICSGULF.ORG)

### DETAILED SCHEDULING AND PLANNING CPIM REVIEW COURSE

DATE MONDAYS, JANUARY 5, 19, 26  
PLACE PGT INDUSTRIES, NOKOMIS  
TIME 8:00 AM - 5:00 PM  
COST \$495 INCLUDING PARTICIPANT GUIDE  
CONTACT JERRY KILTY, CPIM, CIRM (727) 725-7674  
OR EMAIL [CPIM@APICSGULF.ORG](mailto:CPIM@APICSGULF.ORG)

# Announcing eCPIM & eCIRM Review Courses!

Quality Management Solutions, Inc. (QMS) is pleased to release information of a new approach to APICS certification self-study, ***the e-mail course version***. This program is aimed for the person who desires becoming CPIM and/or CIRM certified, but cannot attend review courses or desires a personal mentoring approach to learning.

## Key Features:

- § Personal one-on-one tutoring
- § Flexibility with structure
  - o Flexibility
    - § Begin the 5-course series any month
    - § Courses are designed for completion during six weeks, allowing a candidate to complete certification requirements in 10 months.
    - § Complete course at your own pace, but with guided direction
  - o Structure
    - § Weekly assignments with instructor feedback of your work
    - § Instructor interpretation and supplemental notes
- § Practice test questions, where applicable, and diagnostics feedback of level of readiness for passing exam
- § User friendly approach
- § Certificate of Completion

## Course Logistics:

1. Candidate registers for course by contacting QMS, Inc. Once payment is received the course can begin.
2. Candidates arrange to buy or have the required material per course directly from APICS bookstore.
3. QMS will then send weekly assignments to candidates.
4. Candidate completes assignments and when appropriate returns work to QMS.
5. QMS evaluates the completed assignments and returns feedback to candidates.
6. At anytime a candidate can e-mail inquiry's and questions to QMS. QMS will respond within 24 hours.
7. Upon completion of all the assignments a diagnostic test will be assigned to candidates, completed and returned to QMS for evaluation
8. QMS will provide one-to-one feedback of level of readiness for the exam.
9. A course certificate of completion will be issued

## Cost:

Course fee is: \$350 plus material. Each course has a different set of material requirements ranging from \$60 to \$160 per course, which can be bought from APICS bookstore. As candidates register for a specific course the material requirements for that course will be identified at that time.

## CPIM Module Release Dates:

September 1, 2003	Basics of Supply Chain Management (BSCM)
November 1, 2003	Master Planning of Resources (MPR)
January 1, 2004	Detailed Scheduling and Planning (DSP)
March 1, 2004	Execution and Control of Operations (ECO)
May 1, 2004	Strategic Management of Resources (SMR)

## CIRM Module Release Dates:

August 1, 2003	Enterprise Concepts and Fundamentals (ECF)
October 1, 2003	Identifying & Creating Demand (ICD)
December 1, 2003	Designing Product & Processes (DPP)
February 1, 2004	Delivering Products and Services (DPS)
April 1, 2004	Integrated Enterprise Management (IEM)

*If interested in registering for an e-Course, call Jerry or Tom Kilty at 727 725-7674 or e-mail to [QMSjerry@jj.net](mailto:QMSjerry@jj.net). Checks should be made payable to Quality Management Solutions, Inc. and mailed to 2519 McMullen Booth Road, Suite 510 Q, Clearwater, FL 33761*

# Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

## 3 WAYS TO APPLY FOR MEMBERSHIP

**FAX:** Send this form (front & back) to (703) 354-8556 with your credit card number.

**PHONE:** Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

**MAIL:** Return a completed application form by mail to:

APICS, Membership Dues  
P.O. Box 75381  
Baltimore, MD 21275

**APICS USE ONLY**  
**(DO NOT WRITE IN THIS SPACE)**

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

## 1. Member Information

APICS member or customer ID number? \_\_\_\_\_  CIRM  CPIM  CFPIM  
Please print your legal name and address as they should appear on mail.  Mr.  Mrs.  Ms.  Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address.  Work  Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

\_( ) BUSINESS PHONE BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

\_( ) HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female  Male Date of Birth \_\_\_\_\_ Social Security Number \_\_\_\_\_

Please complete the demographics page (other side) and submit it with this application.

## 2. Society Dues (\$95.00 Plus Chapter Dues)

Society Dues\* \$95.00 Place me in the [Florida Gulf Coast](#) chapter.

Chapter Dues \$35.00 Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$130.00

\* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

### SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI)  Process Industries (PI)  Small Manufacturing (SM)  Constraints Management (CM)  
 Remanufacturing (REMAN)  Repetitive Manufacturing (RMG)  Textile and Apparel (TA)  Service (SVC)

(b) \$15 x \_\_\_\_\_ (no. of SIGs) = \$ \_\_\_\_\_

(c) I wish to join APICS for  1 year  2 years  3 years  4 years  5 years.

Total Dues (a + b) = \$ \_\_\_\_\_ x No. Years (c) = \_\_\_\_\_ = Total Amount \$ \_\_\_\_\_

## 3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. \_\_\_\_\_ is enclosed for \$ \_\_\_\_\_ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to:  MasterCard  VISA  American Express  Discover

ACCOUNT NO.

EXPIRATION DATE

**APICS. Making Business Run Better**

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

Please provide the following demographic information by checking all of the square(s) applicable for each category.

**4. Member Profile**

**a. Business Environment (Check one.)**

- a. Manufacturing      d. Academic  
b. Service              e. Government  
c. Consulting

**b. Industry Type of Your Division (Check all that apply.)**

- |  |   |
|--|---|
| <input type="checkbox"/> a. Automotive                   | <input type="checkbox"/> n. Mining                            |
| <input type="checkbox"/> b. Aviation/Aerospace           | <input type="checkbox"/> o. Transportation                    |
| <input type="checkbox"/> c. Communications               | <input type="checkbox"/> p. Retail                            |
| <input type="checkbox"/> d. Defense                      | <input type="checkbox"/> q. Maintenance/Repair/<br>Operations |
| <input type="checkbox"/> e. Distribution                 | <input type="checkbox"/> r. Metal Fabrication                 |
| <input type="checkbox"/> f. Education                    | <input type="checkbox"/> s. Pharm/Chemicals                   |
| <input type="checkbox"/> g. Electrical                   | <input type="checkbox"/> t. Plastics/Rubber                   |
| <input type="checkbox"/> h. Electronics                  | <input type="checkbox"/> u. Textile/Apparel                   |
| <input type="checkbox"/> i. Health Care/<br>Med. Devices | <input type="checkbox"/> v. Lumber/Paper                      |
| <input type="checkbox"/> j. Food/Beverages               | <input type="checkbox"/> x. Software/Hardware                 |
| <input type="checkbox"/> k. Furniture                    | <input type="checkbox"/> y. Utilities                         |
| <input type="checkbox"/> l. Glass                        | <input type="checkbox"/> 1. Biotechnology                     |
| <input type="checkbox"/> m. Graphic Arts                 | <input type="checkbox"/> 2. Machinery                         |
|  | <input type="checkbox"/> z. Other _____                       |

**c. Industry Classification of Your Division (Check all that apply.)**

- |   |  |
|---|--|
| <input type="checkbox"/> a. Job Shop        | <input type="checkbox"/> e. Repetitive       |
| <input type="checkbox"/> b. Process         | <input type="checkbox"/> f. Discrete         |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly        |  |

**d. Key Area of Responsibility (Check all that apply.)**

- |   |   |
|---|---|
| <input type="checkbox"/> a. Distribution          | <input type="checkbox"/> l. Quality/Service           |
| <input type="checkbox"/> b. Inventory Control     | <input type="checkbox"/> m. Human Resources           |
| <input type="checkbox"/> c. Operations            | <input type="checkbox"/> n. Mgmt. Info. Systems       |
| <input type="checkbox"/> d. Materials Mgmt.       | <input type="checkbox"/> o. Research &<br>Development |
| <input type="checkbox"/> e. Engineering           | <input type="checkbox"/> p. Training/Education        |
| <input type="checkbox"/> f. Sales/Marketing       | <input type="checkbox"/> q. Supply Chain              |
| <input type="checkbox"/> g. Finance/Accounting    | <input type="checkbox"/> r. Self-Employed             |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling       |
| <input type="checkbox"/> i. Shipping/Receiving    | <input type="checkbox"/> t. Forecasting               |
| <input type="checkbox"/> j. Production Control    | <input type="checkbox"/> u. Logistics                 |
| <input type="checkbox"/> k. Purchasing            |   |
| <input type="checkbox"/> z. Other _____           |   |

**e. Your role in Product Acquisition (Check all that apply.)**

- a. Recommend      d. Buy  
b. Specify          e. None  
c. Authorize

**f. Your Job Title/Function (Check one.)**

- a. Senior Management  
(CEO/VP/General Mgr./Plant Mgr.)  
b. Department/Divisional Management  
(Materials Mgr./Operations Mgr./Director)  
c. Functional Management  
(Systems Analyst/Scheduler/Planner)  
d. Other Resource Management Professional

**g. Number of Employees at Location (Check one.)**

- a. Under 100      d. 500-999  
b. 100-249      e. 1,000+  
c. 250-499

**h. Why Are You Joining APICS?**

- (Check all that apply.)*
- a. Networking  
b. Career enhancement/professional development  
c. Certification  
d. Recommended by \_\_\_\_\_  
e. Discounts on educational offerings  
f. Keeping up with industry developments  
g. APICS publications/magazines  
h. Chapter activities  
i. Recommended by employer  
j. All of the above.  
z. Other \_\_\_\_\_

**i. Membership Involvement (Check all that apply.)**

- Please indicate the chapter activity in which you would like to participate.
- a. Education      f. Seminars  
b. Publicity      g. Treasurer  
c. Programs      h. Secretary  
d. Membership   i. Newsletter  
e. Employment

**j. How many years have you been in the resource management field?**

- 4 yrs. or less   5-8 yrs   9-14 yrs.   15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

**Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.**

# PDM Speaker Profile

## Bradford J Voss, CPIM, Jonah

Brad Voss has a manufacturing career of over 25 years in the fields of manufactured housing, automotive stampings and currently window and door manufacturing. Brad has served in a variety of capacities in materials and purchasing management. Brad is in his seventh year at PGT Industries as the Director of Materials Management. PGT Industries is a make to order window and door manufacturing company that has sales of \$200 million. His department is responsible for over \$70 million in purchases and they manage a \$6 million raw material inventory.

Brad has been an APICS member since 1988. He holds a CPIM certification and has been trained as a Jonah by the Avraham Y. Goldratt Institute for Supply Chain Management. Brad is currently a member of APICS Region 4 Chapter Support Team and has previously held the chapter office VP of Education and President.

---

## Job Opportunities

*from APICS Florida Gulf Coast Website*

### Buyer/Planner

ASO Corporation is seeking a Buyer/Planner for their Sarasota location. The Buyer/Planner will be responsible for the procurement of goods and services required to attaining established efficiency / productivity requirements while ensuring overall product quality standards (FDA, ISO, MDD) are achieved.

#### Key Responsibilities:

- Reviews the forecast, analyzes MRP/ERP reports, graphs, statistical models, memos etc., to purchase/allocate raw materials, MRO items, and supplies as required to maintain/adhere to the production forecast.
- Communicates continuously with vendors and suppliers negotiating contracts, reviewing quantities, price, availability, covering possible adjustments, non-conforming materials, delivery methods/problems, and sourcing of new items and/or raw materials.
- Works closely with vendors/suppliers to implement JIT, and VMI programs.
- Other duties as assigned.

To apply, please email your resume to Eric Konczal at [ekonczal@asocorp.com](mailto:ekonczal@asocorp.com), or mail to his attention at ASO Coporation, 300 Sarasota Center Blvd, Sarasota, FL 34240. You may also fax your resume to him at (941) 554-1434.

*Visit our chapter website for more details.*

**[www.apicsgulf.org](http://www.apicsgulf.org)**

## Company Coordinators

### ASO CORPORATION

Lee Stephens (941) 379-0300

### BOARS HEAD PROVISIONS

CINDA WHALEY (941) 955-0994

### EATON AEROSPACE

MARCUS TAYLOR (941) 751-7113

### FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

### FOX ELECTRONICS

Joe Denison (941) 693-0099

### HONEYWELL

Melissa Little (941) 360-6100

### PGT INDUSTRIES

Jeff Cordes, CPIM  
(941) 486-0100

### TELEFLEX ELECTRONIC SYSTEMS

Carol Mosley (941) 907-1000

### TROPICANA

Gene Griffin, CPIM  
(941) 742-3250

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact [George Pastujov](mailto:George.Pastujov), VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.



Florida Gulf Coast Chapter  
 c/o Jim Brooksher, CPIM  
 Tropicana Products, Inc.  
 1001 13th Ave. East

Looking for direction?  
**THE NAVIGATOR**  
**APICS**  
**Florida Gulf Coast**  
 Volume3, Issue 3      www.apicsgulf.org      November 2003

**November PDM – Obtaining & Maintaining CPIM**

LOCATION:	Rosedale Country Club - Bradenton, FL	DATE:	November 20, 2003
SPEAKER:	Brad Voss - Director of Materials Management	TIME:	5:30pm Registration
COMPANY:	PGT Industries		6:00pm Dinner
COST:	\$15 members / \$25 non-members /\$10 students		7:00pm Presentation

**Directions to the November PDM at Rosedale Country Club:**

**From Bradenton:**

Take 301 Southeast. Turn left onto SR-70. Continue on SR-70 past I-75. Turn left onto 87th Street East (Rosedale development's entrance - Note that a new traffic light has been installed at the entrance to Rosedale.) Follow the signs to the CC clubhouse.

**From Naples:**

Take I-75 north to Exit 217A (old 41A) SR-70. Turn right onto SR-70. Turn left onto 87th Street East (Rosedale development's entrance - Note that a new traffic light has been installed at the entrance to Rosedale.)