

Looking for direction?



## THE NAVIGATOR

Volume 6, Issue 3

[www.apicsgulf.org](http://www.apicsgulf.org)

November 2006

### November PDM

#### SIX SIGMA TOOLS TO IMPROVE INVENTORY ACCURACY

PRESENTED BY DEBRA HANSFORD, CPIM, CIRM, CSCP

HOLIDAY INN-LAKEWOOD RANCH IN LAKEWOOD RANCH  
WEDNESDAY, NOVEMBER 15TH - 6:00 PM

Frequently when we hear Six Sigma, we may think of complicated mathematical formulas required to support the concept of less than 3.4 defects per million. Other items such as mean and standard deviation come to mind and we stop and try to remember the difference between mean, mode, median, and smile when we think of the more common term, average, that is easier to remember and calculate.

Participants of this fun and interactive dinner meeting will:

- Discuss at least three definitions of Six Sigma,
- Define DMAIC as an improvement system,
- Determine if you are already using portions of DMAIC to improve inventory accuracy,
- Discover how implementing other portions of DMAIC will help improve accuracy or another process at your Company.

Hint: For those of you too eager to wait until the meeting, the acronym DMAIC stands for Define, Measure, Analyze, Improve and Control.

**CPIM designees will earn 1 point towards certification maintenance.**

**Registration** begins at 5:30 pm at the Holiday Inn-Lakewood Ranch in Sarasota.

**Reservations** must be made by Friday, November 10<sup>th</sup> before 12 noon. Cost is \$25/Members, \$30/Non-members, \$10/Students. To register for the meeting, send an email to [reservations@apicsgulf.org](mailto:reservations@apicsgulf.org) or call Tina Jensen, CPIM, at (941) 746-2101. No cancellations after 12 noon on Friday November 10<sup>th</sup>. Please note that no shows will be billed.

**Directions** to the Holiday Inn-Lakewood Ranch can be found on Page 8 (last page) of this newsletter.

#### INSIDE THIS ISSUE

- 2** Contacts
- 2** Officer's Corner
- 3** Calendar of Events
- 3** New Members
- 4** ABC'S of Career Change
- 5/6** Membership Application
- 7** Company Coordinators
- 8** Directions to Holiday Inn-Lakewood Ranch

**About the Presenter:** Debra Hansford, CPIM, CIRM, CSCP has over 20 years experience as a practitioner in the field of Materials Management and Supply Chain. Her career began as a material handler that provided a "hands on" foundation that progressed to include planning, controlling, sourcing, negotiating and purchasing of materials and services throughout the world. She has also enjoyed implementing various MRP software packages and inventory control systems along with specific materials management solutions for employers and clients. This included developing and delivering custom training on related business topics and change management.

Continued Page 3

## Contacts

PRESIDENT: Jim Bedell, CPIM  
[president@apicsgulf.org](mailto:president@apicsgulf.org)

EXECUTIVE VP: Pat Gray, CPIM  
[execvp@apicsgulf.org](mailto:execvp@apicsgulf.org)

VP ADMIN & FINANCE: Virginia Behr, CPIM  
[finance@apicsgulf.org](mailto:finance@apicsgulf.org)

VP EDUCATION: Wende Huehn-Brown, CPIM  
[education@apicsgulf.org](mailto:education@apicsgulf.org)

VP MARKETING & PUBLICITY:  
Irene Carey  
[marketing@apicsgulf.org](mailto:marketing@apicsgulf.org)

VP MEMBERSHIP: Cinda Whaley  
[membership@apicsgulf.org](mailto:membership@apicsgulf.org)

VP PROGRAMS: Tina Jensen, CPIM  
[tjensenapics@yahoo.com](mailto:tjensenapics@yahoo.com)

PAST PRESIDENT: Katrien Dolk-Etz, CPIM  
[kdolk-etz@usa.net](mailto:kdolk-etz@usa.net)

DIRECTOR PROGRAMS:  
Frank Crehore, CPIM  
[fcrehore@pgtindustries.com](mailto:fcrehore@pgtindustries.com)

WEB MASTER: Katrien Dolk-Etz, CPIM  
[webmaster@apicsgulf.org](mailto:webmaster@apicsgulf.org)

WEBSITE: <http://www.apicsgulf.org>

THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Association for Operations Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues.

All material submitted for the January issue of THE NAVIGATOR is due by Friday, December 22nd. Please address all correspondence to:

Irene Carey  
Honeywell International  
8323 Lindbergh Ct.  
Sarasota, FL 34243  
[irene.carey@honeywell.com](mailto:irene.carey@honeywell.com)

## Officer's Corner

By Virginia Behr, CPIM

The 49<sup>th</sup> APICS International Conference was highlighted with Scott Adam's general session, the inventor of Dilbert. How fitting in the land of another great cartoonist, Walt Disney. Scott explained that the secret for success is Luck = Preparation and opportunity. And since luck = opportunity (knocks), then really Preparation must be key. We need to be optimistic which will help you see the many things that make you lucky.

Another general session was on Breakthrough: The Product of Innovators by Burt Rutan, creator of SpaceShipOne. Burt emphasized that breakthroughs are what differentiates our species...we have intelligence, we are unique. Breakthroughs occur during or shortly after crisis, chaos or bad times. For example: the man went to the moon during the period of highest fear of cold war, the Cuban missile crisis, multiple murders such as John F. Kennedy and Martin Luther King, and the Vietnam war.

R&D experience shows that the value of a product is the self-perceived sophistication of the consumer. We need to set the goal high (only 50% of individuals should say it is impossible). Reward achievement of goal (the power of a prize). Let the innovator decide what risks to take. Leave them alone and keep others out. Applaud courage and expect multiple failures. Allow fun, and have the realization and the belief that "I can do that".

A session that I attended was on "Building the Business Case for Rapid, Flexible, Build-To-Order" by John Collins. John explained that if we keep doing what we are doing, we will keep getting the same results which won't be acceptable much longer. Being insane means that we keep doing what we are doing and expect different results. Speed, cost and quality are no longer differentiators. They are expected traits to do business in the market-place. Flexibility is best achieved through agility. We need to focus on our core competencies and outsource the rest. We need to be transparent and collaborative with the entire supply chain. We need supply chain synchronization.

Another session I had the pleasure in attending was Building The Future Supply Chain Now by Larry Lapide. Larry stated that an excellent supply chain supports, enhances, and is an integral part of a company's competitive business strategy. It leverages a supply chain operating model to sustain competitiveness. It executes well against a balanced set of operational performance objectives/metrics. It focuses on a few "tailored" business practices that reinforce each other to support the operating model and operational performance objectives. Looking into the future, we need to think on the volatility of \$100 to \$200 a barrel of oil which will impact freight costs, material costs (i.e. oil based

## Debra Hansford, CPIM, CIRM, CSCP continued...

Her spectrum of employers range from Fortune 500 companies, to small privately held entrepreneurial firms. Industry experience includes theme parks, manufacturing, remanufacturing, and most recently distribution. Her diverse background enables her to appreciate different perspectives to help develop innovative tactical and strategic solutions to turn inventory and supply chain practices into a competitive advantage.

As an active APICS member for over 20 years, Debra has taught CPIM, CIRM and most recently CSCP certification review classes and has presented at the 2001, 2004 and 2005 APICS International Conference and Exposition. She is currently the Director of Education for Region IV as well as the newly elected VP of Education with the Tri-State chapter in Chattanooga. She is currently President of PreCrest, LLC and may be reached at [Debra@PreCrest.com](mailto:Debra@PreCrest.com)

## Officer's Corner continued...

products), production operating costs, and packaging costs. The price of oil will shape the supply chain drastically. We need to start focusing on "green laws" that will require reverse logistics (recycle – take back the bad "stuff"), product design and compliance of the entire supply chain network on these green laws.

The conference was well worth my time and my company's money. Mark your calendars to attend APICS 50<sup>th</sup> anniversary at the capstone event, the 2007 APICS International Conference in Denver, Colorado on October 21-23, 2007.



## Calendar of Events

### November PDM

Date Wednesday, November 15, 2006  
Topic SIX SIGMA TOOLS TO IMPROVE INVENTORY ACCURACY  
Speaker Debra Hansford, CPIM, CIRM, CSCP  
Place Holiday Inn - Lakewood Ranch  
Time 5:30 pm Registration  
Cost \$25 members/\$30 non-members  
Contact Tina Jensen (941) 746-2101 OR [RESERVATIONS@APICSGULF.ORG](mailto:RESERVATIONS@APICSGULF.ORG)

### NO PDM FOR DECEMBER

### January PDM

Date Wednesday, January 10, 2007  
Topic SUPPLY CHAIN MANAGEMENT 101  
Speaker Wendy Kremers  
Place Rosedale Golf & Country Club  
Time 5:30 pm Registration  
Cost \$25 members/\$30 non-members  
Contact Tina Jensen (941) 746-2101 OR [RESERVATIONS@APICSGULF.ORG](mailto:RESERVATIONS@APICSGULF.ORG)

### TOP MANAGEMENT NIGHT

Date Wednesday, February 21, 2007  
Topic ACT - A CALL TO ACTION  
Speaker Terry Lunn, CFPIM, CIRM  
Place Rosedale Golf & Country Club  
Time 5:30 pm Registration  
Cost \$25 members/\$30 non-members  
Contact Tina Jensen (941) 746-2101 OR [RESERVATIONS@APICSGULF.ORG](mailto:RESERVATIONS@APICSGULF.ORG)

### ONE DAY SEMINAR

Date: Thursday, February 15, 2007  
Topic: TEAMWORK THROUGH THE SUPPLY CHAIN  
Instructor: Terry Lunn, CFPIM, CIRM  
Place: Rosedale Golf & Country Club  
Time: 8:30am Registration  
Cost: TBD  
Contact: Tina Jensen (941)746-2101 or [reservations@apicsgulf.org](mailto:reservations@apicsgulf.org).

## Do You Know the ABCs of Career Change?

Making a career change is one of the toughest job-search challenges. For clarification, “career change” means much more than “job change.” A career change means choosing a completely new profession or industry. A “job change” is simply changing employers within the same industry and profession.

Why do people change careers? The two main reasons are:

- The industry or occupation becomes obsolete (or is outsourced overseas)
- Job dissatisfaction (If you dread going to work on Monday morning, you’re probably in this category.)

What makes a career change so difficult? After all, most job seekers attempting a career change know exactly why they would do well in a new profession or industry. The problem comes down to communication. Most job seekers have difficulty communicating in their resume their ability to excel in a new career. Resumes, by definition, focus on career experience (history), but career changers need employers to see their expertise (current skills) in order to be viewed as a viable candidate.

If you are attempting a career change, it becomes easier when you understand the ABC’s of career change:

A: Assess

B: Bridge

C: Communicate

### **Assess what you want changed.**

Before you can make a successful change, you must decide what needs changing. Is it the duties you perform? Your overbearing boss? Your current geographic location? The industry you work in? The size of company you work for? The level of responsibility you hold? Once you pinpoint your exact source of unhappiness, you’re on your way to making the correct choice for change.

### **Bridge the gap between what you’ve done and what you want to do.**

The key to selling yourself based on your expertise rather than your experience is transferable skills. Transferable skills work like bridges to help you cross over from one industry to another or one occupation to another. Transferable skills are those skills you now possess that qualify you as a viable candidate for your career change.

### **Communicate your ability to excel in your new profession or industry.**

Your resume is your front-line communication tool to prospective employers. No matter how well you interview, if your resume doesn’t sell you, there won’t be an opportunity to convince them in person. Use your accomplishments to prove the strength of your transferable skills, and you’ll get interviews faster and with more enthusiasm.

An experienced career coach can help you apply these ABCs to your current resume and your interview skills. Once you practice the ABCs of career change you’ll be on your way to changing your career and changing your life—for the better!

Deborah Walker, CCMC

Career Coach ~ Resume Writer

Find more job-search tips and resume samples at:

[www.AlphaAdvantage.com](http://www.AlphaAdvantage.com)

Email: [Deb@AlphaAdvantage.com](mailto:Deb@AlphaAdvantage.com)

# Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

## 3 WAYS TO APPLY FOR MEMBERSHIP

**FAX:** Send this form (front & back) to (703) 354-8556 with your credit card number.

**PHONE:** Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

**MAIL:** Return a completed application form by mail to:

APICS, Membership Dues  
P.O. Box 75381  
Baltimore, MD 21275

**APICS USE ONLY**  
**(DO NOT WRITE IN THIS SPACE)**

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

## 1. Member Information

APICS member or customer ID number? \_\_\_\_\_  CIRM  CPIM  CFPIM  
Please print your legal name and address as they should appear on mail.  Mr.  Mrs.  Ms.  Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address.  Work  Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

\_( )

BUSINESS PHONE

\_( )

BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

\_( )

HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

*The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.*

Female  Male Date of Birth \_\_\_\_\_ Social Security Number \_\_\_\_\_

Please complete the demographics page (other side) and submit it with this application.

## 2. Society Dues (\$110.00 Plus Chapter Dues)

Society Dues\* \$110.00

Place me in the Florida Gulf Coast chapter.

Chapter Dues \$ 35.00

Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$145.00

\* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

### SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI)  Process Industries (PI)  Small Manufacturing (SM)  Constraints Management (CM)  
 Remanufacturing (REMAN)  Repetitive Manufacturing (RMG)  Textile and Apparel (TA)  Service (SVC)

(b) \$15 x \_\_\_\_\_ (no. of SIGs) = \$ \_\_\_\_\_

(c) I wish to join APICS for  1 year  2 years  3 years  4 years  5 years.

Total Dues (a + b) = \$ \_\_\_\_\_ x No. Years (c) = \_\_\_\_\_ = Total Amount \$ \_\_\_\_\_

## 3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. \_\_\_\_\_ is enclosed for \$ \_\_\_\_\_ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to:  MasterCard  VISA  American Express  Discover

**APICS. Making Business Run Better**

Please provide the following demographic information by checking all of the square(s) applicable for each

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

**4. Member Profile**

**a. Business Environment (Check one.)**

- a. Manufacturing       d. Academic  
 b. Service               e. Government  
 c. Consulting

**b. Industry Type of Your Division (Check all that apply.)**

- |  |   |
|--|---|
| <input type="checkbox"/> a. Automotive               | <input type="checkbox"/> n. Mining                        |
| <input type="checkbox"/> b. Aviation/Aerospace       | <input type="checkbox"/> o. Transportation                |
| <input type="checkbox"/> c. Communications           | <input type="checkbox"/> p. Retail                        |
| <input type="checkbox"/> d. Defense                  | <input type="checkbox"/> q. Maintenance/Repair/Operations |
| <input type="checkbox"/> e. Distribution             | <input type="checkbox"/> r. Metal Fabrication             |
| <input type="checkbox"/> f. Education                | <input type="checkbox"/> s. Pharm/Chemicals               |
| <input type="checkbox"/> g. Electrical               | <input type="checkbox"/> t. Plastics/Rubber               |
| <input type="checkbox"/> h. Electronics              | <input type="checkbox"/> u. Textile/Apparel               |
| <input type="checkbox"/> i. Health Care/Med. Devices | <input type="checkbox"/> v. Lumber/Paper                  |
| <input type="checkbox"/> j. Food/Beverages           | <input type="checkbox"/> x. Software/Hardware             |
| <input type="checkbox"/> k. Furniture                | <input type="checkbox"/> y. Utilities                     |
| <input type="checkbox"/> l. Glass                    | <input type="checkbox"/> 1. Biotechnology                 |
| <input type="checkbox"/> m. Graphic Arts             | <input type="checkbox"/> 2. Machinery                     |
|  | <input type="checkbox"/> z. Other _____                   |

**c. Industry Classification of Your Division (Check all that apply.)**

- |   |  |
|---|--|
| <input type="checkbox"/> a. Job Shop        | <input type="checkbox"/> e. Repetitive       |
| <input type="checkbox"/> b. Process         | <input type="checkbox"/> f. Discrete         |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly        |  |

**d. Key Area of Responsibility (Check all that apply.)**

- |   |  |
|---|--|
| <input type="checkbox"/> a. Distribution          | <input type="checkbox"/> l. Quality/Service        |
| <input type="checkbox"/> b. Inventory Control     | <input type="checkbox"/> m. Human Resources        |
| <input type="checkbox"/> c. Operations            | <input type="checkbox"/> n. Mgmt. Info. Systems    |
| <input type="checkbox"/> d. Materials Mgmt.       | <input type="checkbox"/> o. Research & Development |
| <input type="checkbox"/> e. Engineering           | <input type="checkbox"/> p. Training/Education     |
| <input type="checkbox"/> f. Sales/Marketing       | <input type="checkbox"/> q. Supply Chain           |
| <input type="checkbox"/> g. Finance/Accounting    | <input type="checkbox"/> r. Self-Employed          |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling    |
| <input type="checkbox"/> i. Shipping/Receiving    | <input type="checkbox"/> t. Forecasting            |
| <input type="checkbox"/> j. Production Control    | <input type="checkbox"/> u. Logistics              |
| <input type="checkbox"/> k. Purchasing            |  |
| <input type="checkbox"/> z. Other _____           |  |

**e. Your role in Product Acquisition (Check all that apply.)**

- |                                       |                                  |
|---------------------------------------|----------------------------------|
| <input type="checkbox"/> a. Recommend | <input type="checkbox"/> d. Buy  |
| <input type="checkbox"/> b. Specify   | <input type="checkbox"/> e. None |
| <input type="checkbox"/> c. Authorize |                                  |

**f. Your Job Title/Function (Check one.)**

- |  |
|--|
| <input type="checkbox"/> a. Senior Management (CEO/VP/General Mgr./Plant Mgr.)                         |
| <input type="checkbox"/> b. Department/Divisional Management (Materials Mgr./Operations Mgr./Director) |
| <input type="checkbox"/> c. Functional Management (Systems Analyst/Scheduler/Planner)                  |
| <input type="checkbox"/> d. Other Resource Management Professional                                     |

**g. Number of Employees at Location (Check one.)**

- |                                       |                                     |
|---------------------------------------|-------------------------------------|
| <input type="checkbox"/> a. Under 100 | <input type="checkbox"/> d. 500-999 |
| <input type="checkbox"/> b. 100-249   | <input type="checkbox"/> e. 1,000+  |
| <input type="checkbox"/> c. 250-499   |                                     |

**h. Why Are You Joining APICS? (Check all that apply.)**

- |  |   |
|--|---|
| <input type="checkbox"/> a. Networking                         | <input type="checkbox"/> b. Career enhancement/professional development |
| <input type="checkbox"/> c. Certification                      | <input type="checkbox"/> d. Recommended by _____                        |
| <input type="checkbox"/> e. Discounts on educational offerings | <input type="checkbox"/> f. Keeping up with industry developments       |
| <input type="checkbox"/> g. APICS publications/magazines       | <input type="checkbox"/> h. Chapter activities                          |
| <input type="checkbox"/> i. Recommended by employer            | <input type="checkbox"/> j. All of the above.                           |
| <input type="checkbox"/> z. Other _____                        |   |

**i. Membership Involvement (Check all that apply.)**

Please indicate the chapter activity in which you would like to participate.

- |  |  |
|--|--|
| <input type="checkbox"/> a. Education  | <input type="checkbox"/> f. Seminars   |
| <input type="checkbox"/> b. Publicity  | <input type="checkbox"/> g. Treasurer  |
| <input type="checkbox"/> c. Programs   | <input type="checkbox"/> h. Secretary  |
| <input type="checkbox"/> d. Membership | <input type="checkbox"/> i. Newsletter |
| <input type="checkbox"/> e. Employment |  |

**j. How many years have you been in the resource management field?**

- |   |                                  |                                    |                                   |
|---|----------------------------------|------------------------------------|-----------------------------------|
| <input type="checkbox"/> 4 yrs. or less | <input type="checkbox"/> 5-8 yrs | <input type="checkbox"/> 9-14 yrs. | <input type="checkbox"/> 15+ yrs. |
|---|----------------------------------|------------------------------------|-----------------------------------|

APICS does not currently participate in or contribute to any lobbying efforts.

**Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.**

## Free APICS Webinars On-Demand

APICS offers its members free access to a selection of recorded APICS Webinars. These sessions enable you to connect with industry experts for specialized topic-focused education. Each 60-minute event features an educational discussion, case studies, and a Q&A session. Participate in an APICS Webinar On-Demand from your home or office—all you need is an Internet connection and computer speakers.

There are more than 50 APICS Webinars On-Demand covering operations management subjects such as Accounting, e-Business, Forecasting, Inventory, Lean, Management, Six Sigma, Supply Chain, Theory of Constraints (TOC), and others available to APICS members free of charge. Begin exploring one of your APICS member benefits today!

For more information, visit [www.apics.org/Education/Webinars/Free/default.htm](http://www.apics.org/Education/Webinars/Free/default.htm)



## Company Coordinators

### ASO CORPORATION

LEE STEPHENS (941) 379-0300

### BOAR'S HEAD

CINDA WHALEY (941) 955-0994

### FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

### HONEYWELL

IRENE CAREY (941) 360-6141

### PGT INDUSTRIES

GENE SOLTIS, CPIM (941) 486-0100

### SUN HYDRAULICS

WENDE HUEHN-BROWN, CPIM  
(941) 362-1304

### TROPICANA

SCOTT CHANCE, CPIM (941) 749-3925

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact Cinda Whaley, VP Membership, to find out how you can help.

### A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

### Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.
- Recognition by your superiors as being a team player who wants to help the company grow and doesn't just show up at the job.
- Recognition at the chapter's annual top management night.



**Florida Gulf Coast Chapter**

c/o Irene Carey  
Honeywell International  
8323 Lindbergh Court  
Sarasota, FL 34243

---

Looking for direction?

**THE NAVIGATOR**

**Volume 6, Issue 3**                      **www.apicsgulf.org**                      **November 2006**

---

**November PDM  
Six Sigma Tools to Improve Accuracy**

LOCATION:	Holiday Inn - Lakewood Ranch Sarasota, FL	DATE:	November 15, 2006
SPEAKER::	Debra Hansford, CPIM, CIRM, CSCP	TIME:	5:30pm Registration 6:00pm Dinner
COST:	\$25 members / \$30 non-members		7:00pm Presentation

**Directions to the November PDM:**

**From Bradenton:**  
Take 301 South. Turn left onto University Parkway. Continue past I-75. Turn right onto Lake Osprey Drive. Holiday Inn - Lakewood Ranch is at 6231 Lake Osprey Drive.

**From Naples:**  
Take I-75 North to Exit 213 ( University Parkway). Turn right onto University Parkway. Turn right onto Lake Osprey Drive. Holiday Inn - Lakewood Ranch is at 6231 Lake Osprey Drive.