

Looking for direction?



THE NAVIGATOR

Volume 5, Issue 1

www.apicsgulf.org

September 2005

September PDM

How to Cleanup your MRP/ERP Database..... 'Painlessly'

Presented by **Barry E. Blood, CPIM**

Rosedale Golf & Country Club in Bradenton

Wednesday, September 14th - 6:00 PM

One of the biggest problems MRP/ERP users must deal with on a day-to-day basis is 'bad', inaccurate data. Data that contaminates the system and causes the output to be 'questionable' at best, 'completely unbelievable' at worst. This presentation will offer a 'painless' process for remedying this situation once and for all. A process that proposes to improve the integrity and usefulness of the MRP/ERP database and therefore improve the believability of the entire MRP/ERP system.

Participants will learn.....

- * how to detect 'bad', inaccurate data in their MRP/ERP system.
- * how to recognize problems caused by a contaminated database.
- * a simple 'painless' process that can assure a 'clean', accurate, believable database.

No MRP/ERP system is immune to this problem of 'bad', inaccurate data yet over the years, very few solutions have been proposed. This presentation offers such a solution. One that has been tried and tested and can be used with any MRP/ERP database.

CPIM designees will earn 1 point towards certification maintenance.

Registration starts at 5:30 PM at the Rosedale Golf & Country Club in Bradenton.

Reservations must be made by Monday, September 12th. Cost is \$20 for members and \$25 for non-members. To reserve your spot, contact Tina Jensen at reservations@apicsgulf.org or (941) 746-2101. Cancellations must be received by noon Tuesday, September 13th. Please note that no shows must be billed.

Directions to Rosedale Golf & Country Club can be found on Page 8.

About the Presenter: Barry Blood has been associated with the manufacturing industry since 1962, as a practitioner, a manager, a consultant, and a teacher. He has been an APICS member since 1975, and is the last active charter member of the Florida West Coast Chapter. He is also a Past President of that Chapter.

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Barry has indicated that this is to be his last year of 'active duty' as a speaker on the APICS dinner meeting circuit. Barry has been speaking at APICS meetings and conferences since 1979. Over the years he has spoken at over forty different Chapters across the USA (most of them two or three times), thirteen APICS International Conferences in the USA and Canada, eighteen APICS Regional Conferences, and one Worldwide Congress for Manufacturing, in Amsterdam.

He is considered by many to be a 'Pioneer' in the field of effective use of computerized manufacturing systems. Barry lives in Clearwater, Florida.

Contacts

PRESIDENT: Katrien Dolk-Etz, CPIM
kdolk-etz@usa.net

EXECUTIVE VP: Open

VP ADMIN & FINANCE: Virginia Behr, CPIM
virginia.behr@tropicana.com

VP EDUCATION: Paul O'Brien, CPIM
po'brien@pgtindustries.com

VP MARKETING & PUBLICITY:
Jim Bedell, CPIM
bedell68@alumni.princeton.edu

VP MEMBERSHIP: Lee Stephens
lstephens@asocorp.com

VP PROGRAMS: Tina Jensen, CPIM
tjensenapics@yahoo.com

PAST PRESIDENT: Tina Jensen, CPIM
tjensenapics@yahoo.com

DIRECTOR MARKETING: Virginia Behr, CPIM
virginia.behr@tropicana.com

WEB MASTER: Katrien Dolk-Etz, CPIM
webmaster@apicsgulf.org

WEBSITE: <http://www.apicsgulf.org>

THE NAVIGATOR is published monthly by the Florida Gulf Coast Chapter of APICS -- The Educational Society for Resource Management. THE NAVIGATOR is sent each month to members of the APICS Florida Gulf Coast Chapter. Annual subscription is included in the APICS membership dues.

All material submitted for the September issue of THE NAVIGATOR is due by Wednesday, September 28th. Please address all correspondence to:

Virginia Behr, CPIM -- Tropicana
PO Box 338, Bradenton, FL 34206
Voice: (941) 742-2784
Fax: (941) 742-3386
virginia.behr@tropicana.com

Officer's Corner

Katrien Dolk-Etz, CPIM
president@apicsgulf.org
PGT Industries

Do you ever feel like it's back-to-school time for you, even though it's been a while since you've graduated? I do. In my mind I do a review of the summer, mentally noting the usual "I spent my summer doing..." report. I also think about how I hope and expect the coming year to go, and what I hope to accomplish. In a funny way, this is more my time for resolutions than New Year's.

As the kids go back to school and dive into the books, it's appropriate for us to be asking ourselves what we need to be learning. What's going on in our industry that I should be aware of? What new technology is becoming more relevant to my work and how we do things? What do I need to be learning to have more professional opportunities? Am I satisfied with where I am in my career right now?

One of our primary purposes as your local APICS chapter is to provide you with the learning opportunities you need. To that end we hold monthly Professional Development Meetings (PDMs), classes for the Fundamentals and Certifications, and workshops.

Our PDM schedule is shaping up nicely, and you can look for regular updates on our website calendar www.apicsgulf.org. We're bringing in high-caliber speakers, many of whom are Conference speakers, to talk about a wide variety of topics. We'll be varying the meeting nights this year, so pay attention to the dates listed.

We recognize that it's difficult to carve out time from work and family to attend classes, so we surveyed you on class times and locations in an attempt to better serve you. We'll be posting the course schedule on our website and contacting those of you who replied to our survey as soon as we have dates set up. Thank you very much to those who responded! (If you didn't respond but would still like to be included on future updates related to classes, let me know!)

We also plan to hold at least one workshop this coming year. We'd love to get your input on what you'd like to learn more about! If you have some ideas, please don't hesitate to contact me.

So make some time to reflect, figure out what you need to do with your schedule, and make use of this great local resource -- APICS!

Website Updates

Our website www.apicsgulf.org has been going through some growing pains recently as we've been working to change our appearance to match APICS' rebranding. We've kept the navigation pretty similar to what you saw on our "old" site, but the look is definitely more updated and the content is too! If you run into something that isn't working properly, give us a little time to get it corrected. At press time the website should be pretty functional, but we are working with volunteer time!

If YOU are interested in learning more about being our webmaster, please contact Katrien at president@apicsgulf.org and she'll be very happy to talk to you about it! If you're CPIM, this might be a fun way for you to earn some certification maintenance points, too, as a volunteer on our Board of Directors.



We're pleased to announce that for the 2nd year in a row, Florida Gulf Coast Chapter has earned the Platinum designation from APICS. This is the highest award level granted to chapters, and is based on good chapter management practices, including solid strategic planning, continuity among leadership and recruiting and retaining members. Our chapter had to earn Gold status for five consecutive years before being able to earn the Platinum designation. Many thanks go out to all of our past Board members who made this achievement possible!

WELCOME NEW MEMBERS

Karla Brennan

Gail Hoyt

Boar's Head Corporation

Calendar of Events

September PDM

Date Wednesday, September 14, 2005
Topic HOW TO CLEANUP YOUR MRP/ERP DATABASE..... 'PAINLESSLY'
Speaker: BARRY E. BLOOD, CPIM
Place Rosedale Country Club
Time 5:30pm Registration
Cost \$20 members, \$25 non-members
Contact TINA JENSEN AT RESERVATIONS@APICSGULF.ORG OR (941) 746-2101

October PDM

Date Wednesday, October 12, 2005
Topic LEADERSHIP, THE KEY TO SUPPLY CHAIN EXCELLENCE.
Speaker: JOE WALDEN, CFPIM
Place Rosedale Country Club
Time 5:30pm Registration
Cost \$20 members, \$25 non-members
Contact TINA JENSEN AT RESERVATIONS@APICSGULF.ORG OR (941) 746-2101

APICS INTERNATIONAL CONFERENCE AND EXPOSITION

Date October 16-18, 2005
Place New Orleans, LA
Cost \$999 for members
Contact APICS Customer Service
1-800-444-APICS (2742) or
1-703-354-8851
Monday-Friday, 8:30 AM - 6:30 PM ET

November PDM

Date Wednesday, November 9, 2005
Topic TBD
Speaker: RHONDA LUMMUS
Place Rosedale Country Club
Time 5:30pm Registration
Cost \$20 members, \$25 non-members
Contact TINA JENSEN AT RESERVATIONS@APICSGULF.ORG OR (941) 746-2101

2005 APICS Conference Registration for APICS 2005 Opens

After having saved the date for months, it is finally time to register for the APICS 2005 International Conference and Exposition, October 16-18 in New Orleans, Louisiana. Registrations are now accepted for the premier operations management event of the year.

With more than 90 educational sessions that will address the latest emerging trends and strategies; over 130 participating exhibitors who will extend your understanding of the latest technologies with product demonstrations; and other events such as plant tours, idea exchanges, and many networking opportunities, APICS attendees will leave the conference with real-world solutions to everyday challenges, and new how-to skills for improving performance. So don't wait, register today and be on your way to career advancement.

Conference registration includes all educational sessions, admission to the exposition, a copy of the conference proceedings, luncheons, and the networking reception. Register 4 or more from one company and enjoy an additional discount off the registration fee. Upgrade your registration to Premier Attendee and receive preferred seating at General and Featured Speaker sessions, exclusive daily use of VIP lounge, \$25 APICS Bookstore gift certificate, and much more. This offer is limited to 100 attendees, so act quickly.

For more detailed information about the conference and registration visit www.apics.org/Education/Conference/register.

APICS 2005 Plant Tours

Each year APICS conference attendees enhance their conference experience by attending a plant tour. With a variety of tours from which to choose, attendees have the opportunity to see the concepts, strategies, and products in practice, making it the perfect finale to this annual event. The 2005 APICS International Conference and Exposition will feature plant tours of the following companies on Tuesday, October 18.

Celebration Distillation Corporation is the oldest premium rum distillery on the U.S. mainland. Long famous for sugar cane, Louisiana did not boast a local rum until Celebration Distillation Corporation filled that niche. This tour will cover the complete process of making rum from fermentation, distillation, barrel aging, filtration, bottling, to distribution. Discover how this company overcame inventory and production constraints to meet the needs of a 400 percent growth last year.

Coca-Cola Enterprises, produces, markets, and distributes bottled and canned beverage products for the Coca-Cola Company. The company currently distributes approximately 4.4 billion unit cases of products in bottles, cans, and fountain containers, or 2.0 billion physical cases, annually. The tour will begin with a presentation on the history of Coca-Cola Enterprises and a short overview of the business. A tour of the production process, from raw materials to finished/packaged product, will follow.

Intralox, LLC, a division of Laitram, LLC, revolutionized the conveyor industry in 1971 when it invented modular plastic conveyor belting. With more than 400 belt combinations, tour participants will see Intralox's ability to supply the best solution for a wide range of business applications, including food processing, beverages, container and can manufacturing, automobile/tire manufacturing, warehouse distribution, and other industries.

NASA Michoud Assembly Facility, an 832-acre facility, began as a sugar cane plantation and refinery in the 1800s. In the 1940s, it was used to produce cargo planes and landing craft to aid the war effort and continued to do so until the 1960s when NASA took over for the design and assembly of large space vehicles. Today, visitors to the NASA Michoud Assembly Facility will see the assembly operation of the largest of the three major NASA Space Shuttle elements, the 154-foot long, 27.6-foot diameter External Tank, which takes 18 months to assemble.

Northrop Grumman Ship Systems' Avondale Operations, located on the banks of the Mississippi River, has been in continuous operation since 1938 and is Louisiana's largest manufacturing employer with more than 6,000 employees. Among the most diverse shipbuilders in the United States, Avondale encompasses 268 acres, including three outfitting docks totaling more than 6,000 linear feet. Avondale is the prime contractor in the LPD 17 Avondale Alliance to design and build 12 of the U.S. Navy's newest, most technically advanced SAN ANTONIO (LPD 17) Class of amphibious assault ships.

Individual Membership Application

Priority Code: 00APP

Please complete all sections. Please print or type.

Today's date: ____/____/____

Questions? Call APICS Customer Service at (800) 44-APICS (2742) or (703) 354-8851.

3 WAYS TO APPLY FOR MEMBERSHIP

FAX: Send this form (front & back) to (703) 354-8556 with your credit card number.

PHONE: Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30 a.m.—6:30 p.m., EST, Monday through Friday. Have your credit card ready.

MAIL: Return a completed application form by mail to:

APICS, Membership Dues
P.O. Box 75381
Baltimore, MD 21275

APICS USE ONLY
(DO NOT WRITE IN THIS SPACE)

BATCH #

CHECK AMOUNT \$

CHECK #

DUES AMOUNT \$

1. Member Information

APICS member or customer ID number? _____ CIRM CPIM CFPIM
Please print your legal name and address as they should appear on mail. Mr. Mrs. Ms. Miss

LAST NAME FIRST NAME MIDDLE INITIAL

Please check your preferred mailing address. Work Home

JOB TITLE COMPANY NAME

BUSINESS ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

() BUSINESS PHONE BUSINESS FAX

HOME ADDRESS

CITY STATE/PROVINCE ZIP/POSTAL CODE COUNTRY

() HOME PHONE

Check here to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

The following information is requested for identification purposes only. This information is optional and will not be provided to any outside sources.

Female Male Date of Birth _____ Social Security Number _____

Please complete the demographics page (other side) and submit it with this application.

2. Society Dues (\$110.00 Plus Chapter Dues)

Society Dues* \$110.00 Place me in the Florida Gulf Coast chapter.

Chapter Dues \$ 35.00 Annual dues must include both Society and chapter dues.

(a) Total Membership Dues \$145.00

* A portion of your dues, a \$24 nondeductible value, supports your subscription to APICS – The Performance Advantage, and cannot be deducted from your dues amount.

SIG Membership

Check all SIGs you wish to join (SIG names and dues are subject to change).

Complex Industries (CI) Process Industries (PI) Small Manufacturing (SM) Constraints Management (CM)
 Remanufacturing (REMAN) Repetitive Manufacturing (RMG) Textile and Apparel (TA) Service (SVC)

(b) \$15 x _____ (no. of SIGs) = \$ _____

(c) I wish to join APICS for 1 year 2 years 3 years 4 years 5 years.

Total Dues (a + b) = \$ _____ x No. Years (c) = _____ = Total Amount \$ _____

3. Payment

Please submit payment in U.S. dollars only. Purchase orders are not accepted. APICS dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Please include member name and company name on check.

Check no. _____ is enclosed for \$ _____ (Checks must be made payable to APICS and drawn on a U.S. bank.)

Charge to: MasterCard VISA American Express Discover

ACCOUNT NO.

EXPIRATION DATE

APICS. Making Business Run Better

APICS - The Educational Society for Resource Management is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. With nearly 70,000 individual and corporate members in 20,000 companies worldwide, APICS is dedicated to using education to improve the business bottom line.

APICS is recognized globally as

- the source of knowledge and expertise for manufacturing and service industries across the entire supply chain - in such areas as materials management, information services, purchasing and quality.
- the leading provider of high-quality, cutting-edge educational programs that advance organizational success in a changing, competitive marketplace.
- a successful developer of two internationally recognized certification programs, Certified in Production and Inventory Management (CPIM) and Certified in Integrated Resource management (CIRM)
- a distribution center for hundreds of business management publications and educational materials.
- a source of solutions, support, and networking through local chapters, workshops, symposia, and the annual APICS International Conference and Exposition

Please provide the following demographic information by checking all of the square(s) applicable for each category.

4. Member Profile

a. Business Environment (Check one.)

- a. Manufacturing d. Academic
b. Service e. Government
c. Consulting

b. Industry Type of Your Division (Check all that apply.)

- | | |
|--|---|
| <input type="checkbox"/> a. Automotive | <input type="checkbox"/> n. Mining |
| <input type="checkbox"/> b. Aviation/Aerospace | <input type="checkbox"/> o. Transportation |
| <input type="checkbox"/> c. Communications | <input type="checkbox"/> p. Retail |
| <input type="checkbox"/> d. Defense | <input type="checkbox"/> q. Maintenance/Repair/
Operations |
| <input type="checkbox"/> e. Distribution | <input type="checkbox"/> r. Metal Fabrication |
| <input type="checkbox"/> f. Education | <input type="checkbox"/> s. Pharm/Chemicals |
| <input type="checkbox"/> g. Electrical | <input type="checkbox"/> t. Plastics/Rubber |
| <input type="checkbox"/> h. Electronics | <input type="checkbox"/> u. Textile/Apparel |
| <input type="checkbox"/> i. Health Care/
Med. Devices | <input type="checkbox"/> v. Lumber/Paper |
| <input type="checkbox"/> j. Food/Beverages | <input type="checkbox"/> x. Software/Hardware |
| <input type="checkbox"/> k. Furniture | <input type="checkbox"/> y. Utilities |
| <input type="checkbox"/> l. Glass | <input type="checkbox"/> 1. Biotechnology |
| <input type="checkbox"/> m. Graphic Arts | <input type="checkbox"/> 2. Machinery |
| | <input type="checkbox"/> z. Other _____ |

c. Industry Classification of Your Division (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> a. Job Shop | <input type="checkbox"/> e. Repetitive |
| <input type="checkbox"/> b. Process | <input type="checkbox"/> f. Discrete |
| <input type="checkbox"/> c. Remanufacturing | <input type="checkbox"/> g. Nonmanufacturing |
| <input type="checkbox"/> d. Assembly | |

d. Key Area of Responsibility (Check all that apply.)

- | | |
|---|---|
| <input type="checkbox"/> a. Distribution | <input type="checkbox"/> l. Quality/Service |
| <input type="checkbox"/> b. Inventory Control | <input type="checkbox"/> m. Human Resources |
| <input type="checkbox"/> c. Operations | <input type="checkbox"/> n. Mgmt. Info. Systems |
| <input type="checkbox"/> d. Materials Mgmt. | <input type="checkbox"/> o. Research &
Development |
| <input type="checkbox"/> e. Engineering | <input type="checkbox"/> p. Training/Education |
| <input type="checkbox"/> f. Sales/Marketing | <input type="checkbox"/> q. Supply Chain |
| <input type="checkbox"/> g. Finance/Accounting | <input type="checkbox"/> r. Self-Employed |
| <input type="checkbox"/> h. Professional Services | <input type="checkbox"/> s. Planning/Scheduling |
| <input type="checkbox"/> i. Shipping/Receiving | <input type="checkbox"/> t. Forecasting |
| <input type="checkbox"/> j. Production Control | <input type="checkbox"/> u. Logistics |
| <input type="checkbox"/> k. Purchasing | |
| <input type="checkbox"/> z. Other _____ | |

e. Your role in Product Acquisition (Check all that apply.)

- a. Recommend d. Buy
b. Specify e. None
c. Authorize

f. Your Job Title/Function (Check one.)

- a. Senior Management
(CEO/VP/General Mgr./Plant Mgr.)
b. Department/Divisional Management
(Materials Mgr./Operations Mgr./Director)
c. Functional Management
(Systems Analyst/Scheduler/Planner)
d. Other Resource Management Professional

g. Number of Employees at Location (Check one.)

- a. Under 100 d. 500-999
b. 100-249 e. 1,000+
c. 250-499

h. Why Are You Joining APICS? (Check all that apply.)

- a. Networking
b. Career enhancement/professional development
c. Certification
d. Recommended by _____
e. Discounts on educational offerings
f. Keeping up with industry developments
g. APICS publications/magazines
h. Chapter activities
i. Recommended by employer
j. All of the above.
z. Other _____

i. Membership Involvement (Check all that apply.)

Please indicate the chapter activity in which you would like to participate.

- a. Education f. Seminars
b. Publicity g. Treasurer
c. Programs h. Secretary
d. Membership i. Newsletter
e. Employment

j. How many years have you been in the resource management field?

- 4 yrs. or less 5-8 yrs 9-14 yrs. 15+ yrs.

APICS does not currently participate in or contribute to any lobbying efforts.

Questions? Call APICS Customer Service at (800) 444-APICS (2742) or (703) 354-8851, 8:30am - 6:30pm EST Monday through Friday.

CAREER OPPORTUNITIES

To apply for the following positions, visit APICS Career Center at www.APICS.org.

Production Planner / Buyer

Clariant

Location: Gainesville, FL

Full Time - Experienced

Incumbent will direct and support overall production planning. Must ensure that manufacturing equipment is scheduled efficiently to maximize equipment utilization. Coordinate all incoming and outgoing materials to minimize production delays and meet customer expectations on deliveries. Maintain SAP master-data for the PP and MM modules. Directly supervise the Production Planning group. Requirements: SAP experience required. Preferred Education: 4 Year Degree

Supply Chain Operations Manager

Alienware Corporation

Location: Corporate Miami, Florida

Type: Full Time - Experienced

Ensure readiness of material to support product introduction schedules. Apply quality tools, methods, and KPI (Key Performance Indicators) to measure and continuously improve the customer experience. Identify and communicate operational risks and advantages of delivery strategies which ultimately impact the customer experience. Manage delivery operation, and develop relationships with Service Partners per AWC's requirements in the best interest and continuous improvement of our customers' experience. Clearly document and communicate product requirements, which also include KPIs, to AWC Hardware Partners and AWC organizations, measuring and tracking performance per agreed requirements.

Develop project charters and lead projects associated with new strategies, cost reductions, and operational performance improvements. Identify and/or develop new vendor relationships to meet AWC's and our customers' changing delivery needs and addressing cost avoidance and cost reduction opportunities.

Requirements: Undergraduate or Graduate degree in Engineering (Manufacturing and/or Electro-Mechanical) disciplines. Minimum of 5 years experience in Supply Chain Management (Procurement, Planning, Manufacturing or Outsourcing). Experience with EDI Systems' implementation and maintenance. Proven problem solving skills and techniques. Minimum of 5 years in International Project Management and/or Outsourcing Projects with ability to coordinate work of others against AWC requirements of production schedule and quality. Ability to design, develop and improve manufacturing processes. Minimum of 5 years experience in Asian Program Management, preferably in China and Taiwan. Preferred Education: Masters

For local supply chain career opportunities, visit our chapter website: www.apicsgulf.org

Company Coordinators

ASO CORPORATION

LEE STEPHENS (941) 379-0300

EATON AEROSPACE

JOYCE SPENCER (941) 751-7157

FLORIDA GULF COAST UNIVERSITY

ELIAS KIRCHE (941) 590-7325

HONEYWELL

MELISSA LITTLE (941) 360-6100

PGT INDUSTRIES

GENE SOLTIS (941) 486-0100

TROPICANA

SCOTT CHANCE (941) 749-3925

Interested in learning more about APICS and what's happening in your local chapter? Contact your Company Coordinator! If your company isn't listed contact [Lee Stephens](#), VP Membership, to find out how you can help.

A Company Coordinator promotes APICS within their own company by:

- Defining the benefits of membership.
- Explaining the certification programs.
- Circulating the monthly meeting announcement and offering to make the necessary reservations.
- Posting schedules of seminars, certification review courses and fundamentals classes.
- Leading by example and attending as many Professional Development meetings as possible.

Benefits of being a Company Coordinator:

- Earn 2 points/year towards CPIM maintenance.
- Professional growth by learning about all the programs that APICS Florida Gulf Coast has to offer and participating in those programs.
- Personal growth in helping your colleagues develop their professional skills.
- Recognition by your superiors as being a team player who wants to help the company grow and doesn't just show up at the job.
- Recognition at the chapter's annual top management night.



Florida Gulf Coast Chapter

c/o Virginia Behr, CPIM
Tropicana Products, Inc.
1001 13th Avenue East
Bradenton, FL 34208

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APICS
Florida Gulf Coast

Volume 5, Issue 1 **www.apicsgulf.org** **September 2005**

September PDM

How to Cleanup your MRP/ERP Database..... ‘Painlessly

LOCATION:	Rosedale Golf & Country Club Bradenton, FL	DATE:	September 14, 2005
SPEAKER:	Barry E. Blood, CPIM	TIME:	5:30pm Registration 6:00pm Dinner
COST:	\$20 members / \$25 non-members		6:45pm Announcements 7:00pm Presentation

Directions to the September PDM:

From Bradenton:

Take 301 South. Turn left onto SR-70. Continue on SR-70 past I-75. Turn left onto 87th Street East (Rosedale development’s entrance - Note traffic light at the entrance to Rosedale.) Follow the signs to the CC clubhouse.

From Naples:

Take I-75 north to Exit 217A (old 41A) SR-70. Turn right onto SR-70. Turn left onto 87th Street East (Rosedale development’s entrance - Note traffic light at the entrance to Rosedale.) Follow the signs to the CC clubhouse.